



Record-breaking 2018 with outstanding profitability

Conference Call Fiscal Year 2018

Düsseldorf, 13. March 2019

Disclaimer

This presentation contains “forward-looking statements” within the meaning of the US Private Securities Litigation Reform Act of 1995 with respect to Rheinmetall’s financial condition, results of operations and businesses and certain of Rheinmetall’s plans and objectives. These forward-looking statements reflect the current views of Rheinmetall’s management with respect to future events.

In particular, such forward-looking statements include the financial guidance contained in the outlook for 2019.

Forward-looking statements are sometimes, but not always, identified by their use of a date in the future or such words as “will”, “anticipates”, “aims”, “could”, “may”, “should”, “expects”, “believes”, “intends”, “plans” or “targets”. By their nature, forward-looking statements are inherently predictive, speculative and involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future. There are a number of factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements. In particular, such factors may have a material adverse effect on the costs and revenue development of Rheinmetall. Further, the economic downturn in Rheinmetall’s markets, and changes in interest and currency exchange rates, may also have an impact on Rheinmetall’s business development and the availability of financing on favorable conditions. The factors that could affect Rheinmetall’s future financial results are discussed more fully in Rheinmetall’s most recent annual and quarterly reports which can be found on its website at www.rheinmetall.com.

All written or oral forward-looking statements attributable to Rheinmetall or any group company of Rheinmetall or any persons acting on their behalf contained in or made in connection with this presentation are expressly qualified in their entirety by factors of the kind referred to above. No assurances can be given that the forward-looking statements in this presentation will be realized. Except as otherwise stated herein and as may be required to comply with applicable law and regulations, Rheinmetall does not intend to update these forward-looking statements and does not undertake any obligation to do so.

This presentation does not constitute an offering of securities or otherwise constitute an invitation or inducement to any person to underwrite, subscribe for or otherwise acquire or dispose of securities in Rheinmetall AG or any of its direct or indirect subsidiaries.

FY 2018 Highlights: Group

Profitability guidance clearly exceeded!

		Automotive 	Defence 	Group
Sales Growth	Guided	2– 3%	6 – 7%	around 5%
	Delivered	2.4% ✓	6.1% ✓	4.3%
Operating Margin	Guided	slightly above 8.5%	slightly above 7%	clearly above 7%
	Delivered	8.9% ✓✓	7.9% ✓✓	8.0% ✓✓

FY 2018 Highlights: Group

2018 finished with new record levels

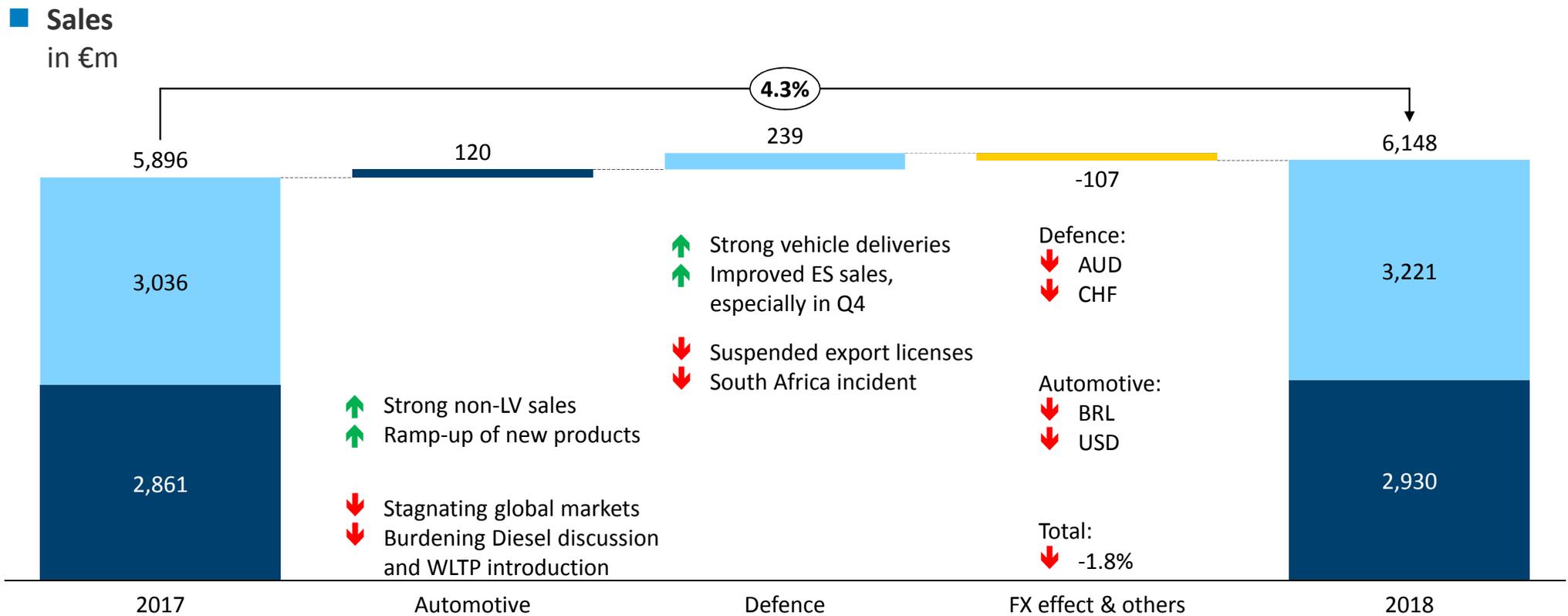


- Order intake jumped 44% to a record €8.5bn
- Solid sales development to €6.1bn on the back of a challenging environment
- Operating result increased by €92m to €492m driven by both segments
- EPS grew by 36% to €7.10 (including one-off effects)
- Dividend proposal* increased by 24% to €2.10

*Subject to AGM approval

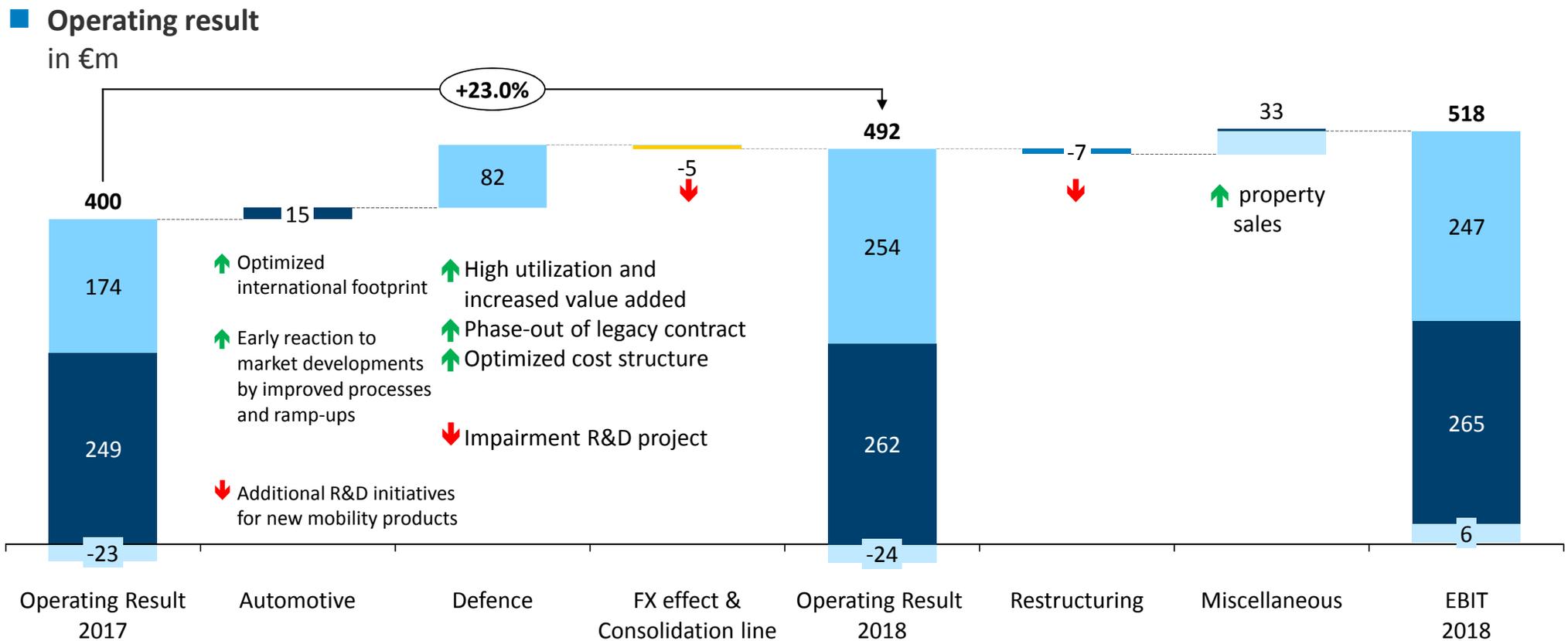
FY 2018 Highlights: Group

Strong FX-adjusted sales growth of 6.1%



FY 2018 Highlights: Group

Strong profitability gains, Defence closing in on Automotive



FY 2018 Highlights: Automotive Concluding a challenging year with resilient profitability



■ Difficult market environment particularly in H2

■ Sales growth of €69m to €2,930m
(4.2% FX-adjusted) in a contracting market

■ Operating margin of 8.9% on record level

■ Operating FCF of €26m supported
by sequentially improved Q4 performance

■ Inauguration of new production sites
for e-mobility and innovative casting products

FY 2018 Key Events: Defence

2018 marked the beginning of the “super cycle”



2018

Impressive order intake of €5.6bn

Sales growth of €185m to €3,221m (7.9% FX-adjusted)

Operating margin increased to 7.9%

Q4 OFCF of €479m raised FY to -€29m OFCF

Tragic incident at South Africa plant



FY 2018 **FINANCIALS**

Rheinmetall Group

Sturdier equity ratio and return to investment grade in 2018

■ Key financials

in €m

- Equity ratio improved to 32.1%

- Upgrade to investment grade in April 2018

- Net-debt remains on low level

- Solid credit KPIs

	FY 2017*	FY 2018	Δ
Total assets	6,330	6,759	429
Equity	1,860	2,172	312
Equity ratio	29.4%	32.1%	270bp
Net debt	-56	31	n.a.
Investment grade	Ba1 _(positive)	Baa3 _(stable)	
Debt ratio ¹	-4.3%	0.5%	160bp
Net gearing ²	-12.3%	1.4%	460bp
Leverage ratio ³	-0.1x	0.04x	0.14x

¹ Net financial debt / (Total assets-liquid financial assets)

² Net financial debt / Shareholder's equity

³ Net financial debt / EBITDA

*FY 2017 adjusted for IFRS 9/15/16 and re-evaluation effects

Rheinmetall Group

Strong value generation

In €m	FY 2017	FY 2018	Δ
EBITDA	626	836	33.5%
EBIT	385	518	34.5%
Interest result	-39	-33	-15.4%
EBT	346	485	40.2%
Net income	252	354	40.5%
Minorities	28	49	75.0%

In €m	31/12/17*	31/12/18	Δ
Equity	1,860	2,172	16.8%
Net debt (+) / Net cash (-)	-56	31	n.a.
Pension provisions	1,080	972	-10.0%
Average capital employed**	2,792	3,030	8.5%
ROCE (in %)	13.8%	17.1%	331 bp

- EBITDA included €41m exceptional D&A
- EBIT benefited from €27m special effects
- Interest result improved also due to divestment of US pension plan
- Underlying effective tax rate unchanged at 27%
- Minorities grew on RMMV performance
- Net debt swung to lower level
- Pension provisions lower due to CTA contribution and higher discount rate
- ROCE improved significantly by 331bp to 17.1% (Group pre-tax WACC: 10.7%)

*FY 2017 adjusted for IFRS 16 effects

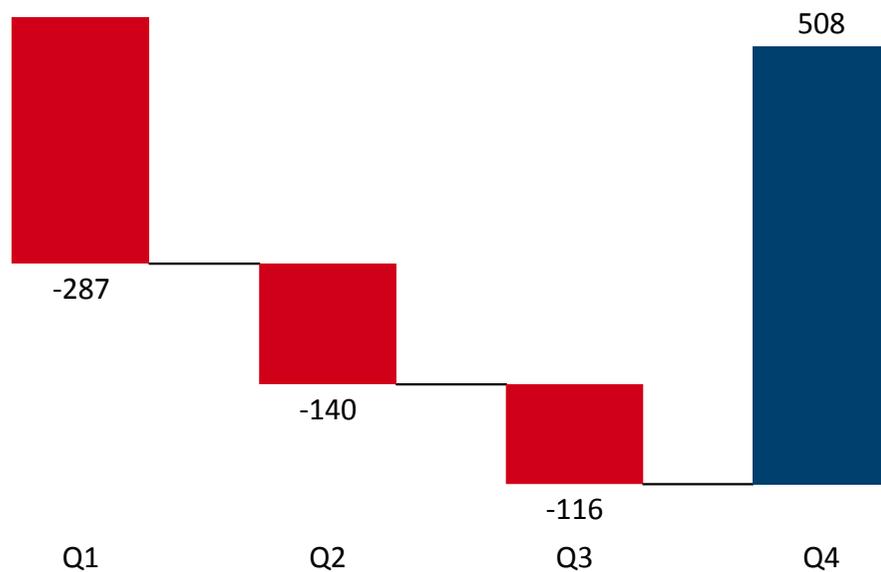
**average capital employed is the mean of 2017/2018 year-end figures

Rheinmetall Group

Q4 catch-up effect strongly underpinned by working capital

■ Operating free cash flow per quarter
in €m

■ Drivers



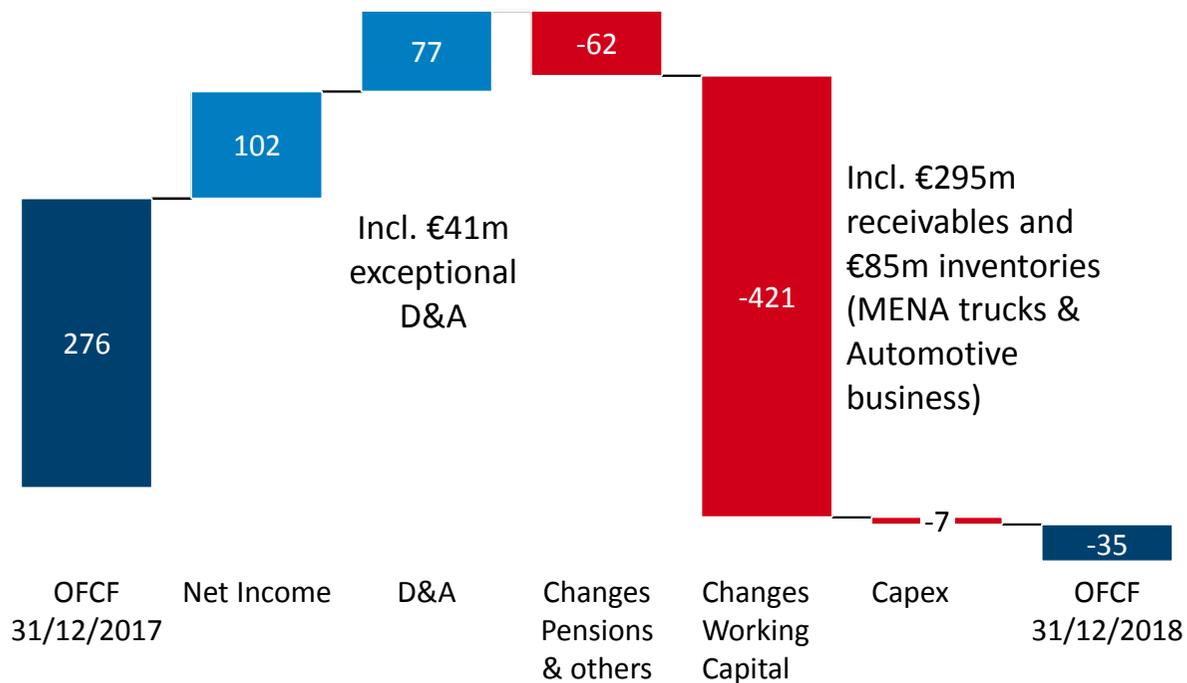
- Trend reversal of negative quarterly operating free cash flow in Q4
- Q4 fell short due to a late milestone payment received in Januar 2019

Rheinmetall Group

Strong Q4 business and inventory build-up characterize OFCF development

■ **Operating Free Cash Flow components**
changes y/y in €m

■ **Driver**

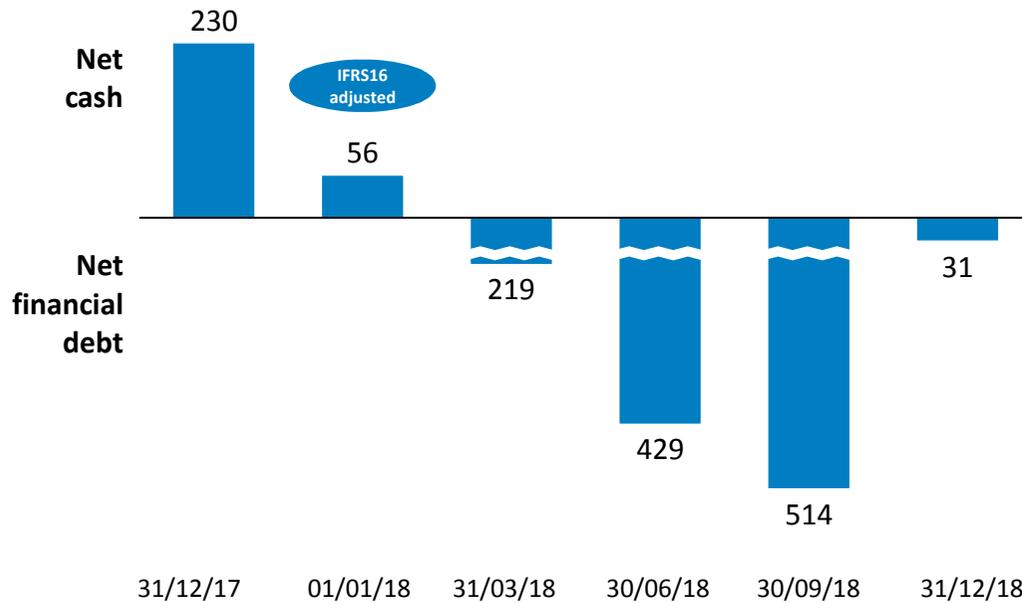


- Higher receivables after strong Q4 sales rally
- Increase in safety stock for bottleneck intermediates
- Export ban for trucks
- Milestone payment delayed to early January

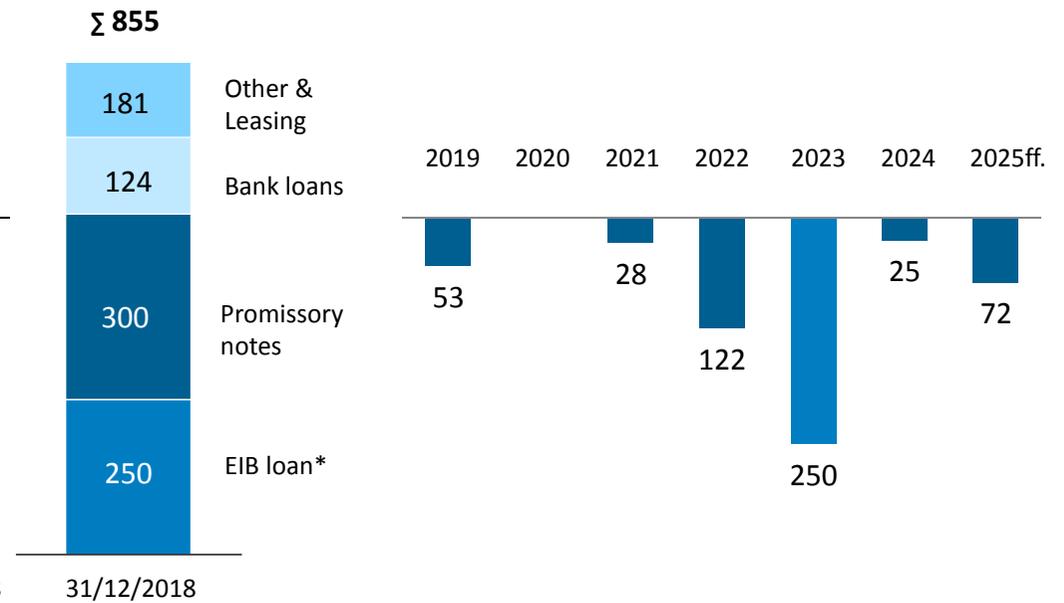
Rheinmetall Group

Net-debt remained on a satisfactory level

Net financial debt / net cash
in €m at quarter-end



Debt composition and maturity profile
in €m

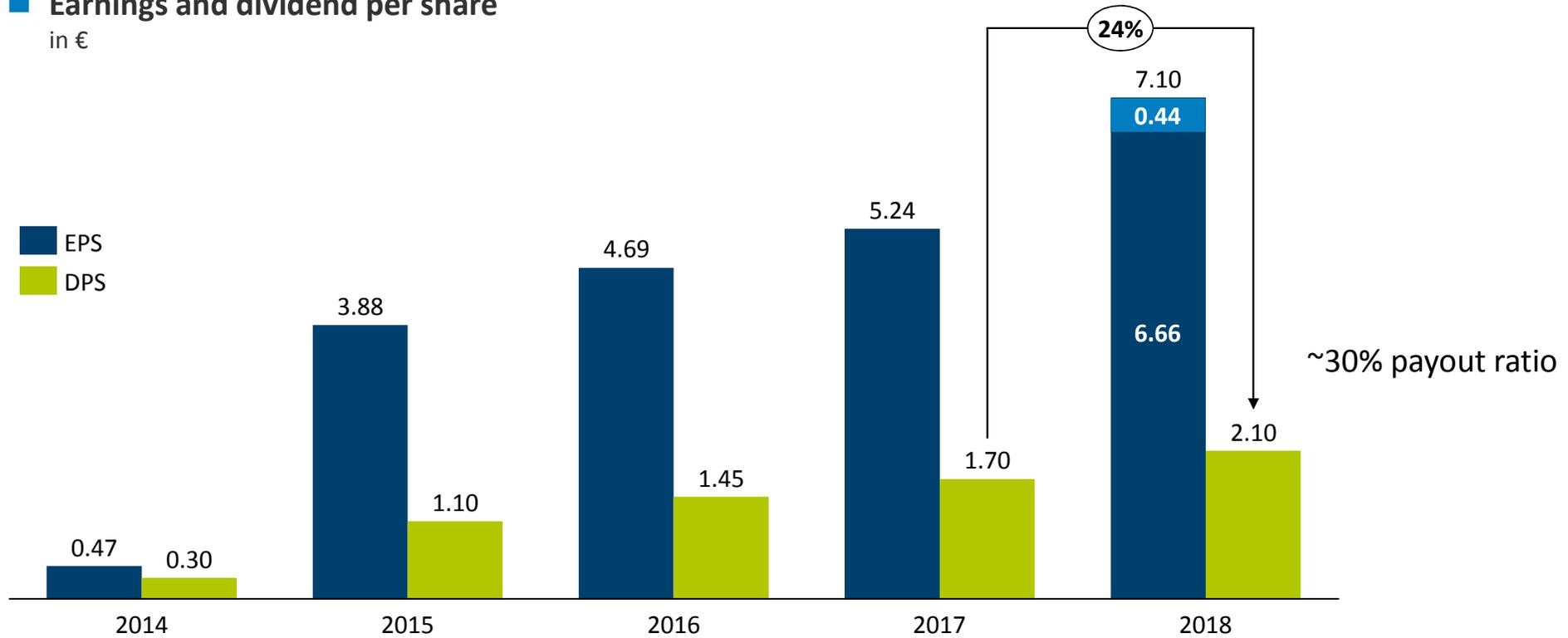


*€250m EIB loan (0.962% coupon) maturing in August 2023

Rheinmetall Group

Dividend proposal of €2.10

■ Earnings and dividend per share
in €



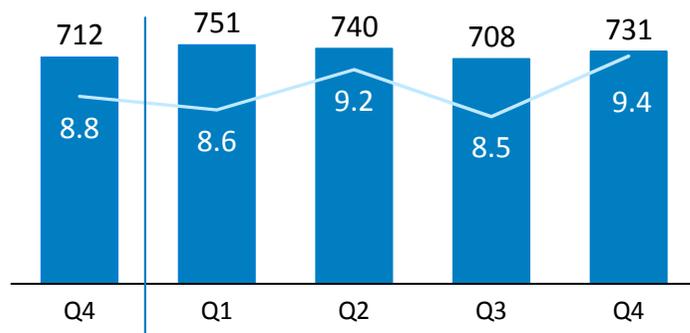


AUTOMOTIVE FINANCIALS

Q4 2018 Highlights: Automotive

Q4 with market outperformance and record margin

Quarterly sales and margin development



Comments on quarterly performance

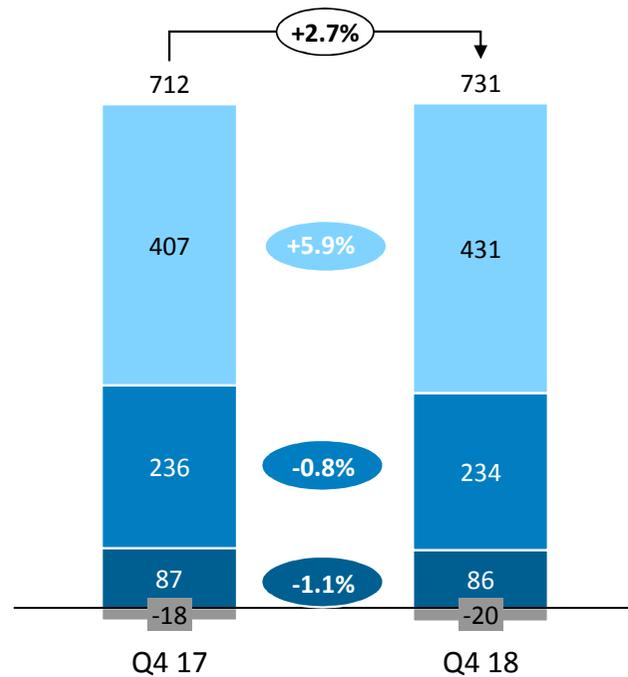
- Sales growth of 2.7% (FX-adjusted 4.2%) with strong outperformance
- Operating result increased to €69m, raising margin to 9.4%
- OFCF sequentially improved, but significantly below PY quarter due to inventory build-up of safety stock for scarce components
- Cash-to-sales ratio in Q4 recovered, but FY below guided range

In €m	Q4 2017	Q4 2018	Δ	FY 2017	FY 2018	Δ
Sales	712	731	2.7%	2,861	2,930	2.4%
Operating result	63	69	9.5%	249	262	5.2%
Operating margin in %	8.8%	9.4%	59 bp	8.7%	8.9%	24 bp
Operating Free Cash Flow	74	42	-43.2%	106	26	-75.5%
Operating FCF / Sales	10.4%	5.7%	-465 bp	3.7%	0.9%	-282 bp

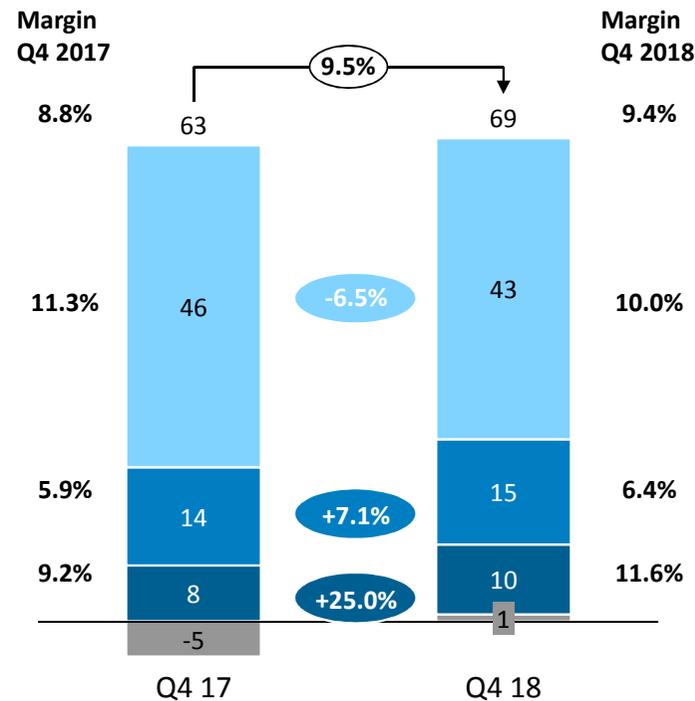
Q4 2018 Highlights: Automotive

Automotive still strong in a weakening market

Sales Automotive
in €m



Operating result Automotive
in €m



Mechatronics

Positive leverage, especially in the pump business
 Ramp-up cost for new products and capacity expansion
 Transfer of e-mobility R&D expenses from central to Mechatronics

Hardparts

Improved ramp-up in casting business led to higher contribution of at equity entities

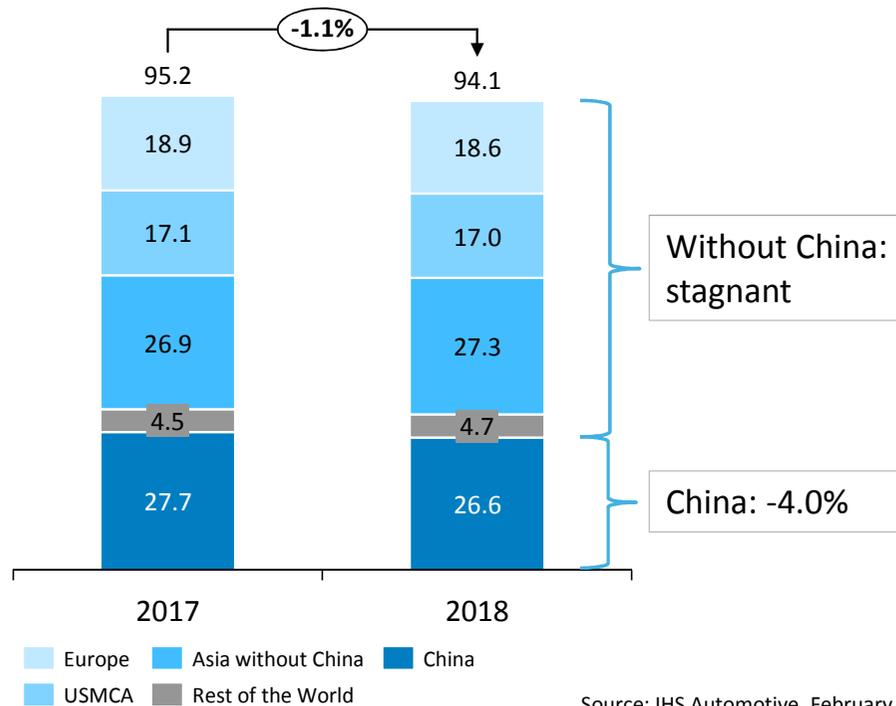
Aftermarket

Slow sales in Middle East but profitable business in Brazil, USA and Russia
 Process improvements in production

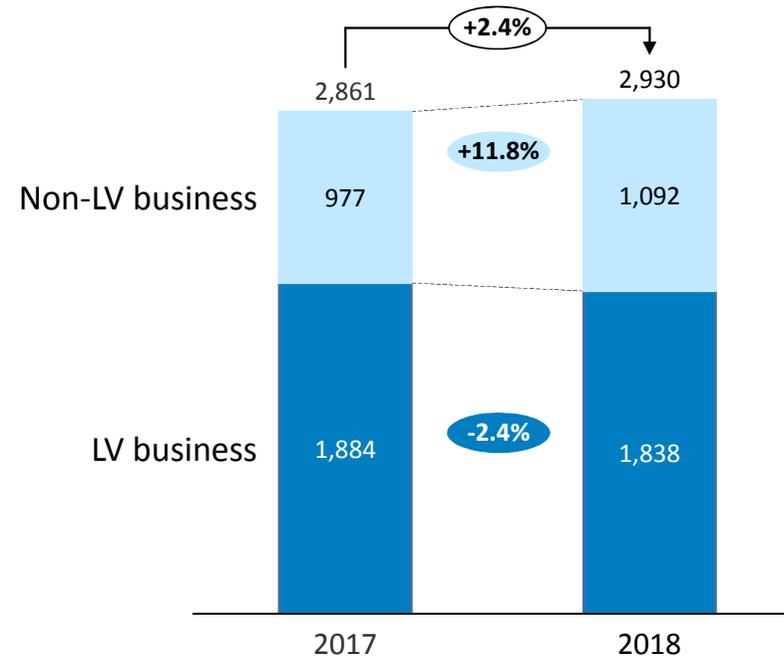
FY 2018 Highlights: Automotive

Non-LV business overcompensated lagging LV sales

Global LV production
in million units



Sales Automotive LV / Non-LV
in €m

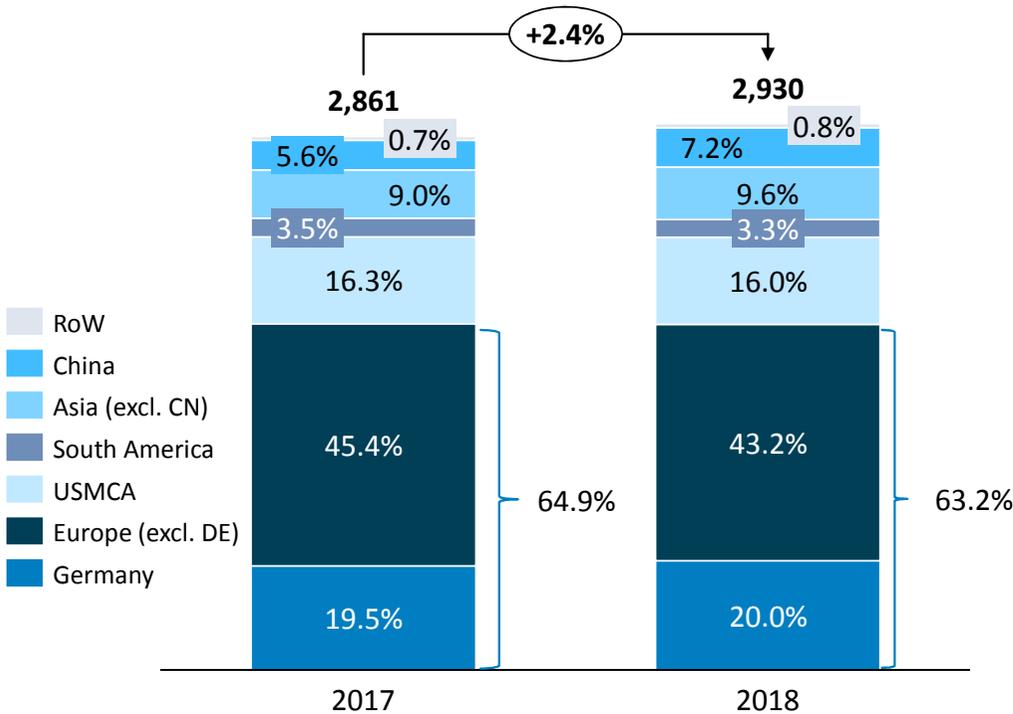


Source: IHS Automotive, February 2018

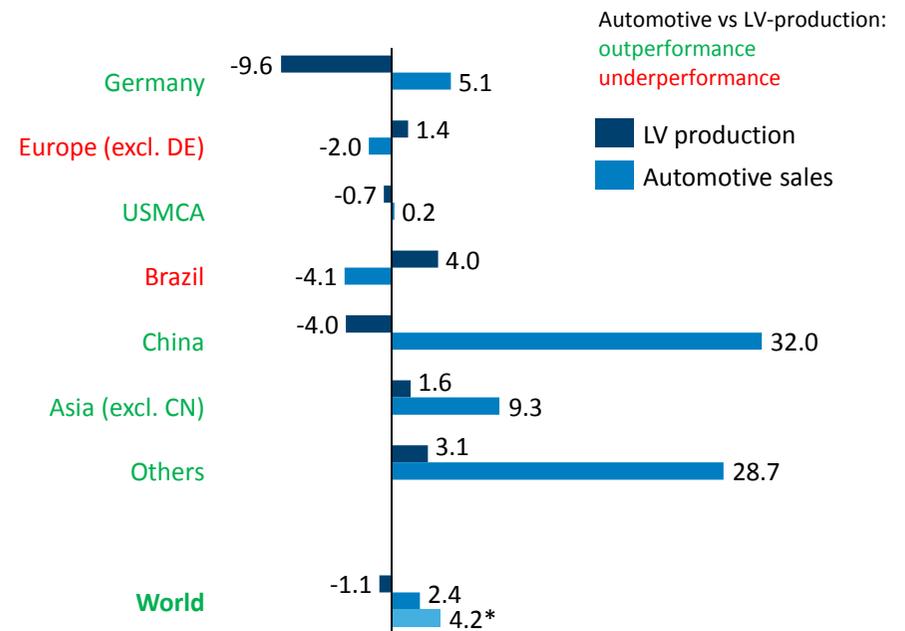
FY 2018 Highlights: Automotive

FX-adjusted sales growth of 4.2% in a regionally very mixed market

Regional Automotive sales development
in €m



Regional Automotive sales growth FY 2018
in % (IHS February 2019)

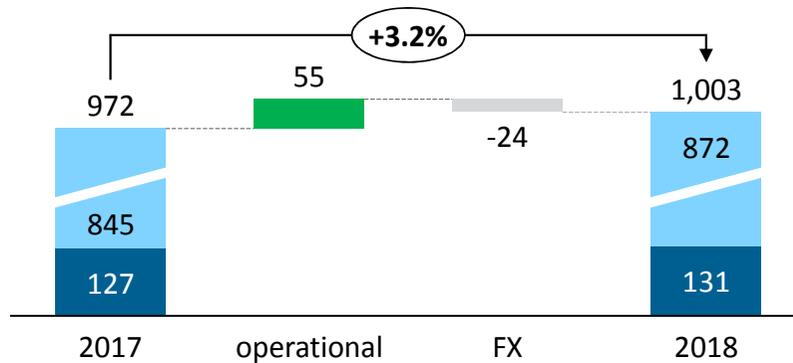


*Automotive sales
FX-adjusted

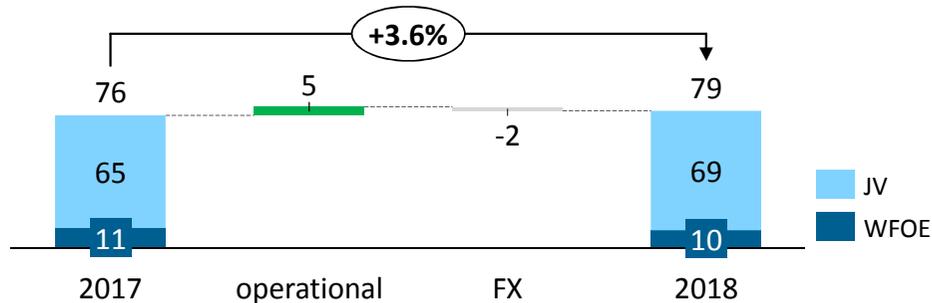
FY 2018 Highlights: Automotive

China in 2018 reported a positive development

■ Sales in €m



■ EBIT in €m



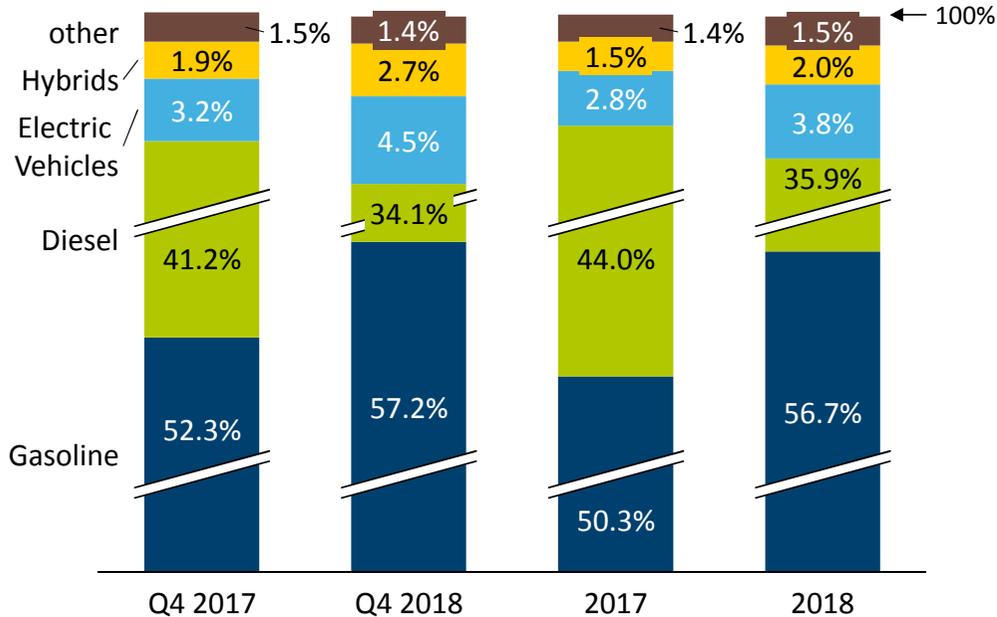
- Operational sales growth of 5.7% in a contracting market of -4.0%
- Margin slightly improved from 7.8% to 7.9%
- Burdening start-up costs for piston plant and development costs related to new project acquisitions
- Positive trend for clean and e-mobility

Including 100% figures of 50/50 JV, consolidated at equity

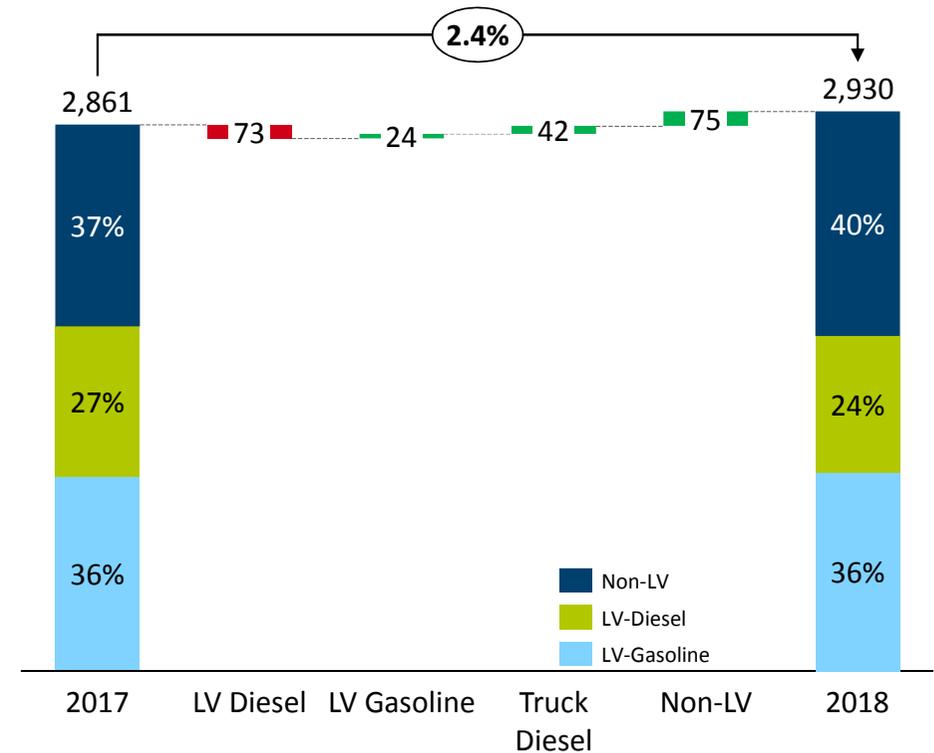
FY 2018 Highlights: Automotive

Diesel saw further decline in 2018, but overcompensated by Non-LV growth

■ EU registrations by fuel type
in % of total registrations



■ Sales by fuel type
in €m



Source: ACEA.be

FY 2018 Highlights: Automotive

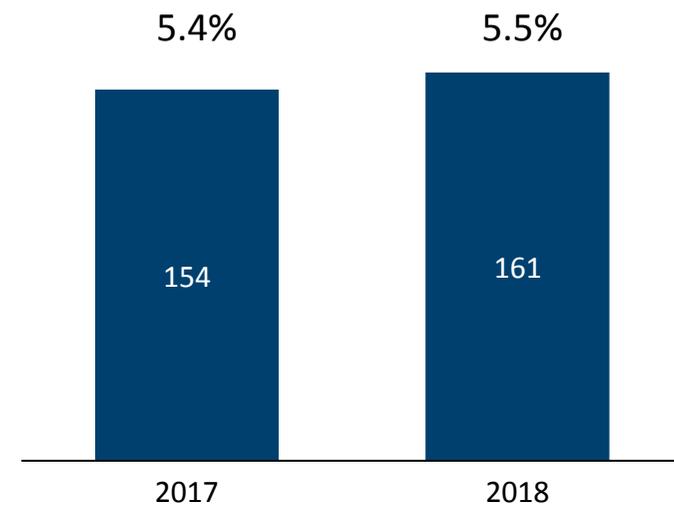
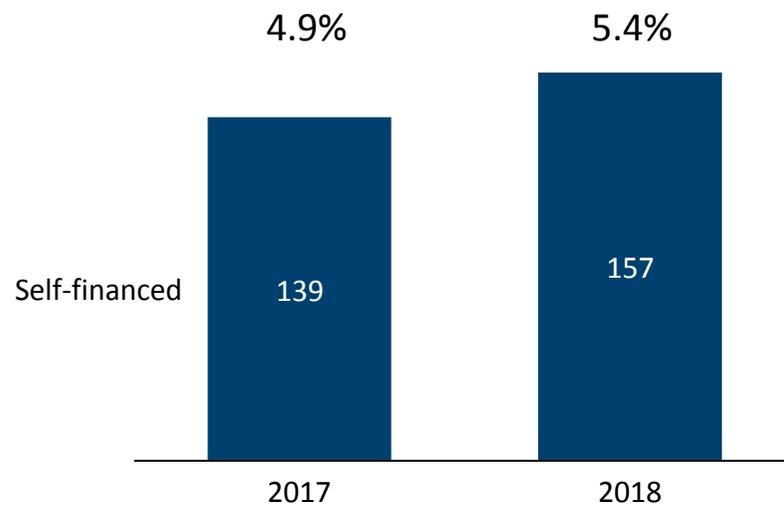
Focused R&D and capex within guided parameters

■ R&D

in €m and in % of sales

■ Capex

in €m and in % of sales



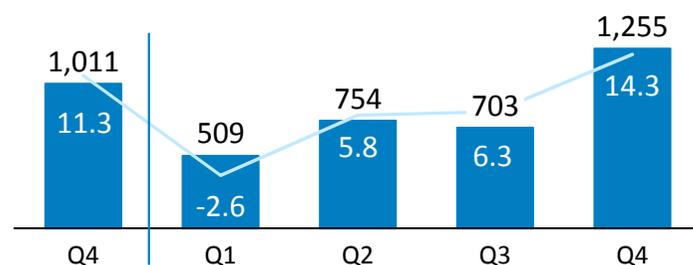


DEFENCE FINANCIALS

Q4 2018 Highlights: Defence

Record fourth quarter in relevant KPIs

Quarterly sales and margin development



Comments on quarterly performance

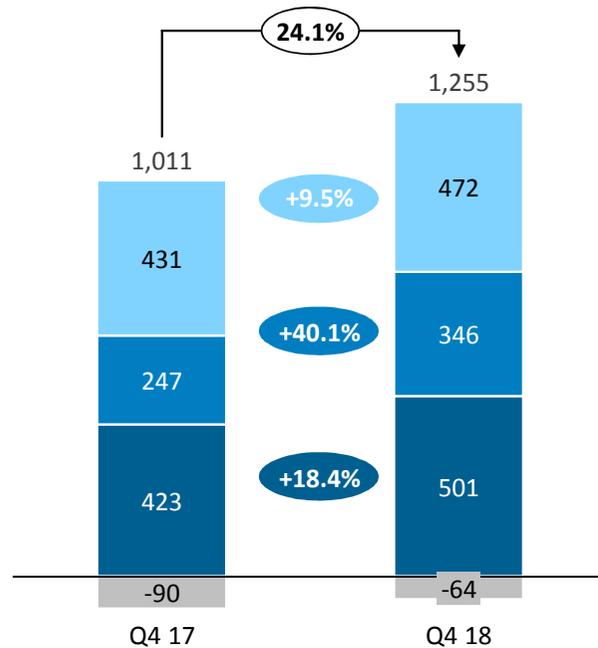
- High order intake of €1bn drove FY to €5.6bn
- Strong year-end sales rally of plus 24%
- High utilization and favorable product mix boosted margin
- Q4 18 abs. OFCF exceeded Q4 17 by 21%, full year however negative

In €m	Q4 2017	Q4 2018	Δ	FY 2017	FY 2018	Δ
Order intake	671	1,094	63.1%	2,963	5,565	87.8%
Sales	1,011	1,255	24.1%	3,036	3,221	6.1%
Operating result	114	179	57.0%	174	254	46.0%
Operating margin in %	11.3%	14.3%	299 bp	5.7%	7.9%	215 bp
EBIT	115	181	57.4%	172	247	43.6%
Operating Free Cash Flow	395	479	21.3%	238	-29	n.a.
Operating FCF / Sales	39.1%	38.2%	-91 bp	7.8%	-0.9%	-874 bp

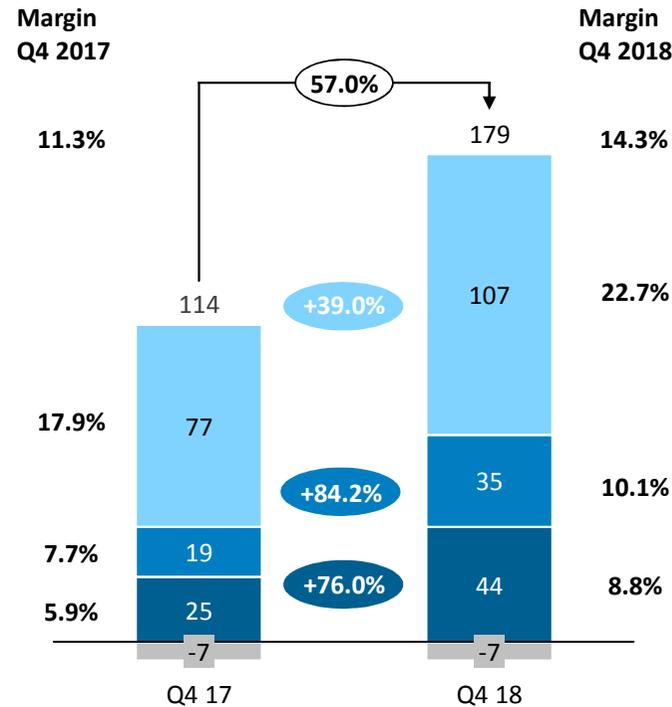
Q4 2018 Highlights: Defence

Strong finish by all divisions as expected

Sales Defence
in €m



Operating result Defence
in €m



Weapon & Ammunition Electronic Solutions Vehicle Systems Consolidation

Weapon and Ammunition

Strong demand and larger share of high profit ammunition business

Electronic Solutions

Strong sales with high leverage and benefits of improved cost structure

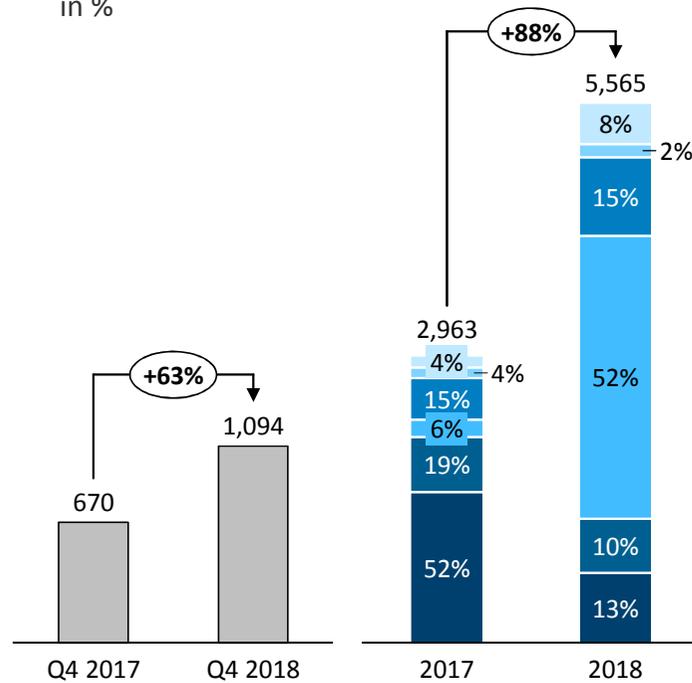
Vehicle Systems

Continuously improved product mix (phasing out of Dutch Boxer)
High utilization in BUs Tactical and Logistical Vehicles

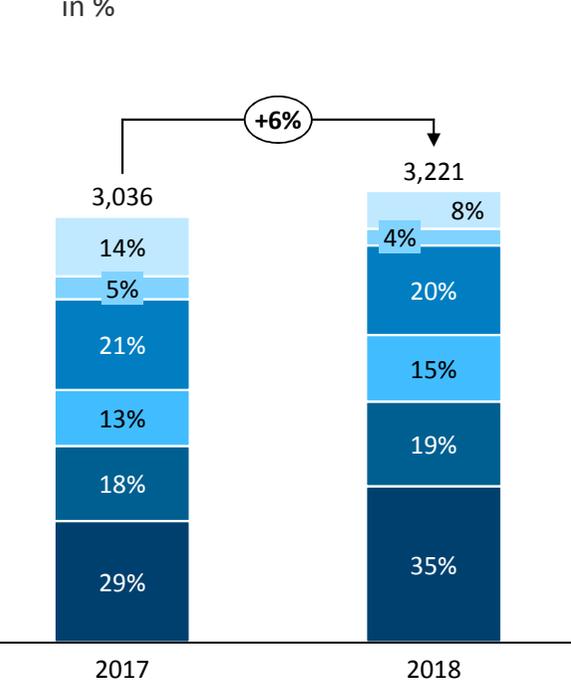
FY 2018: Defence

Huge Australian orders boost order intake and backlog

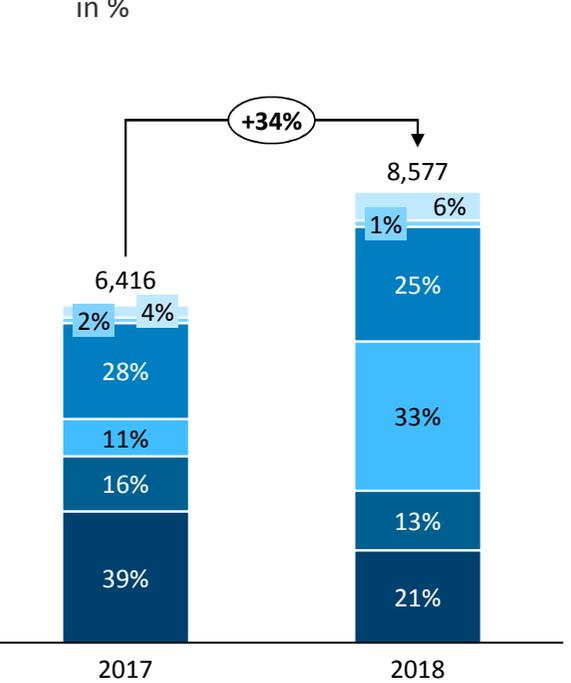
Order intake by region
in %



Sales by region
in %



Order backlog by region
in %

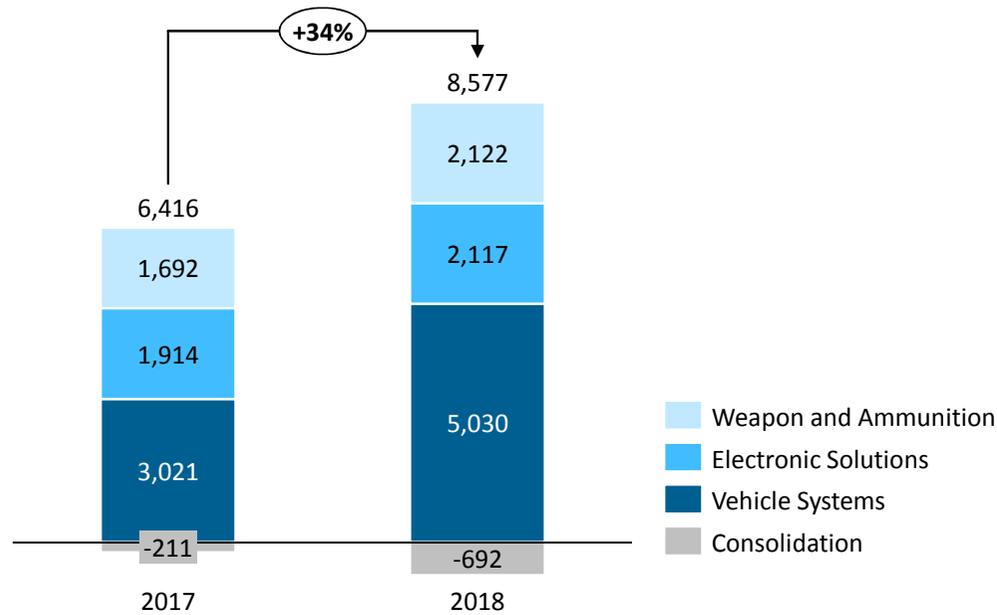


■ Germany ■ Australia / NZ ■ North America
■ Europe (w/o Germany) ■ Asia/Middle East ■ Rest of the World

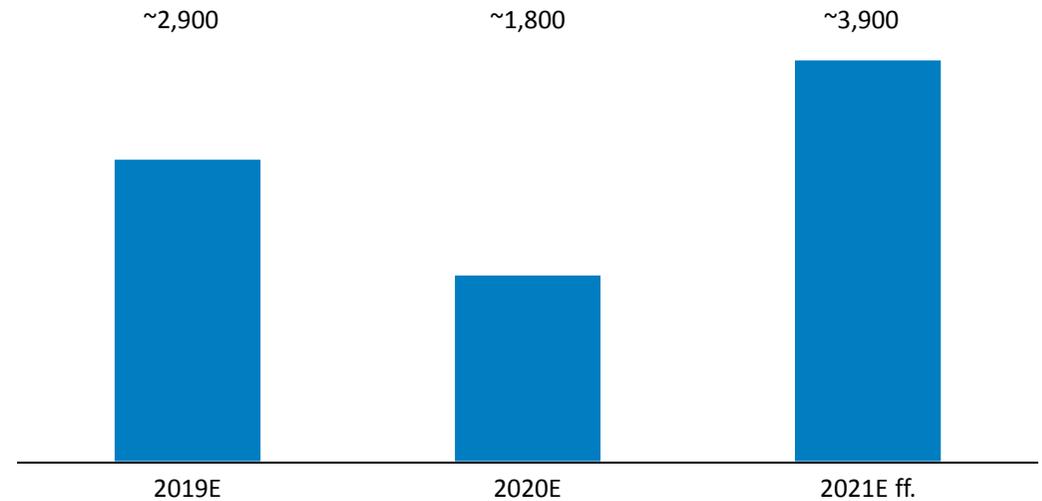
FY 2018: Defence

2018 laid the foundation for further growth

Order backlog by division
in €m



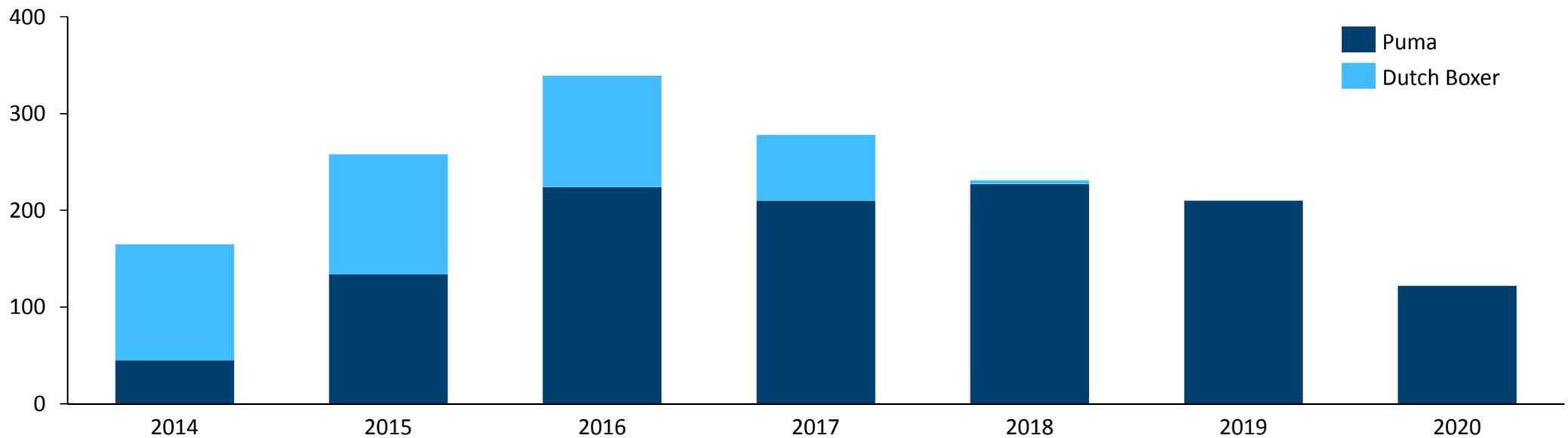
Order backlog profile
in €m per 31/12/2018



FY 2018: Defence

Phasing out of our legacy contracts until 2020 supports bottom line

■ Legacy contracts
in €m

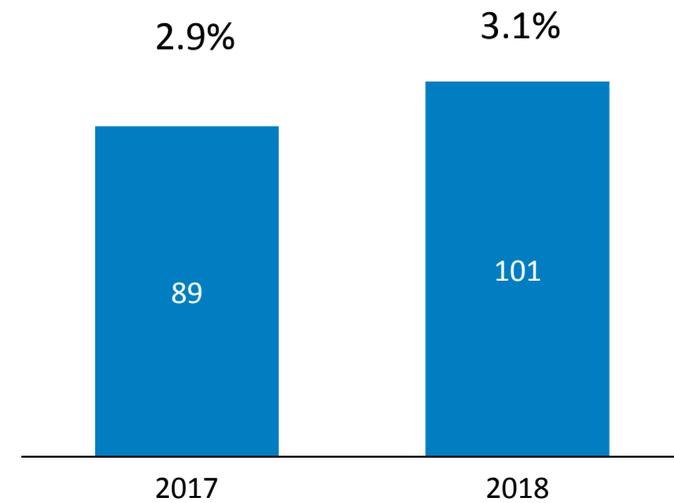
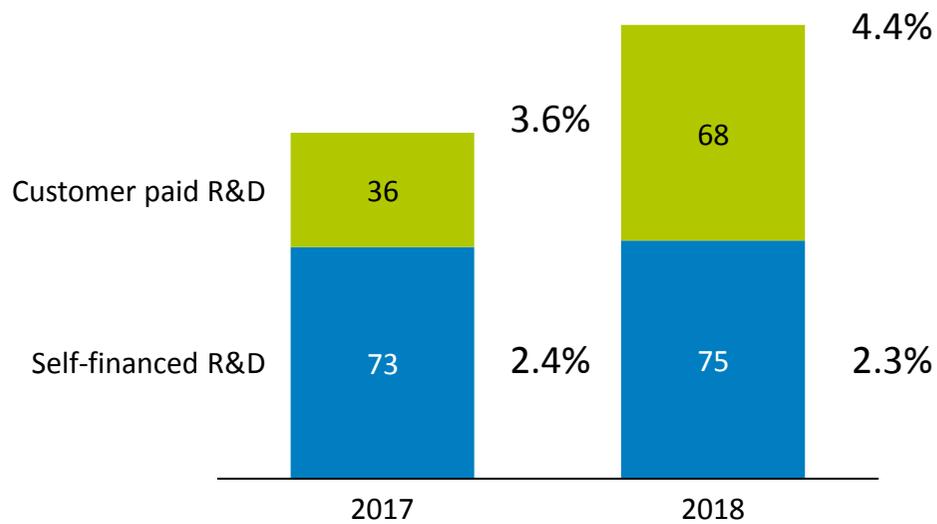


FY 2018: Defence

R&D and capex development successfully managed

R&D
in €m and in % of sales

Capex
in €m and in % of sales

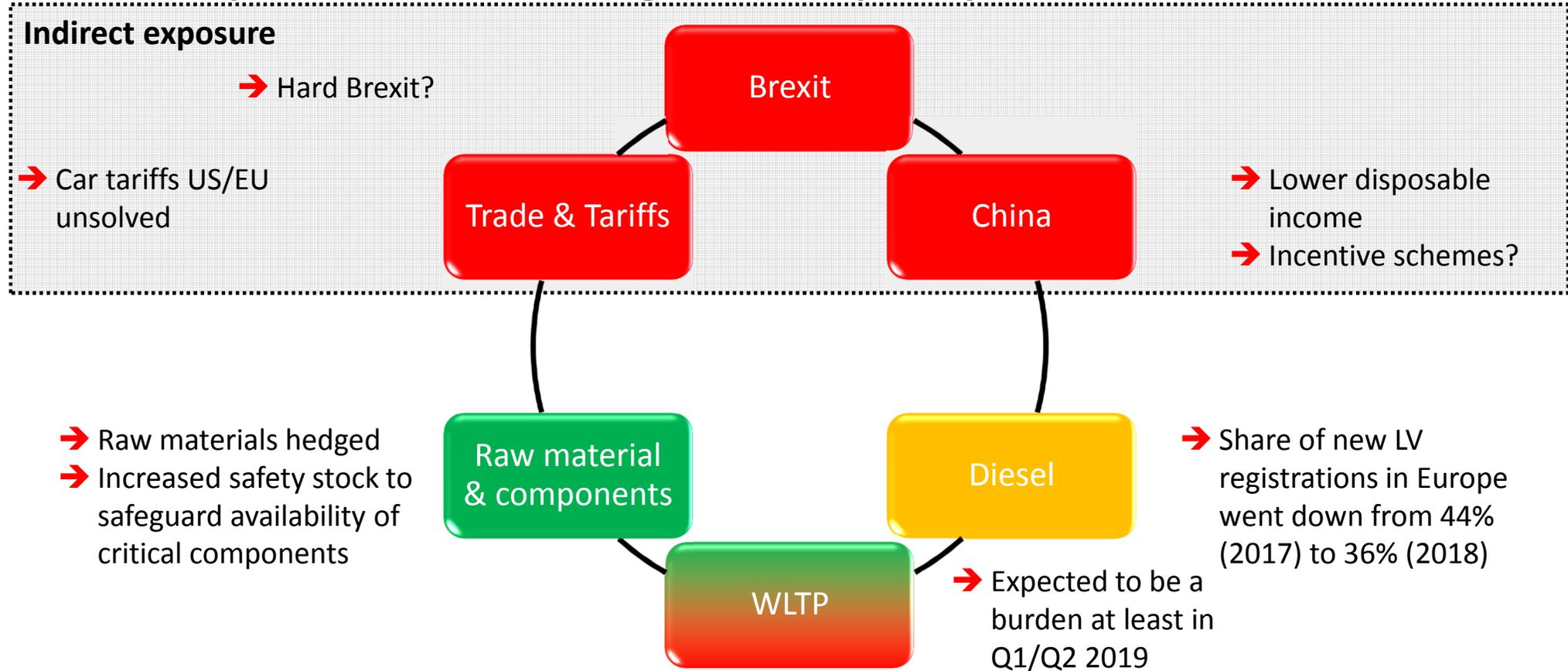




OUTLOOK **2019**

Outlook Automotive: 2019

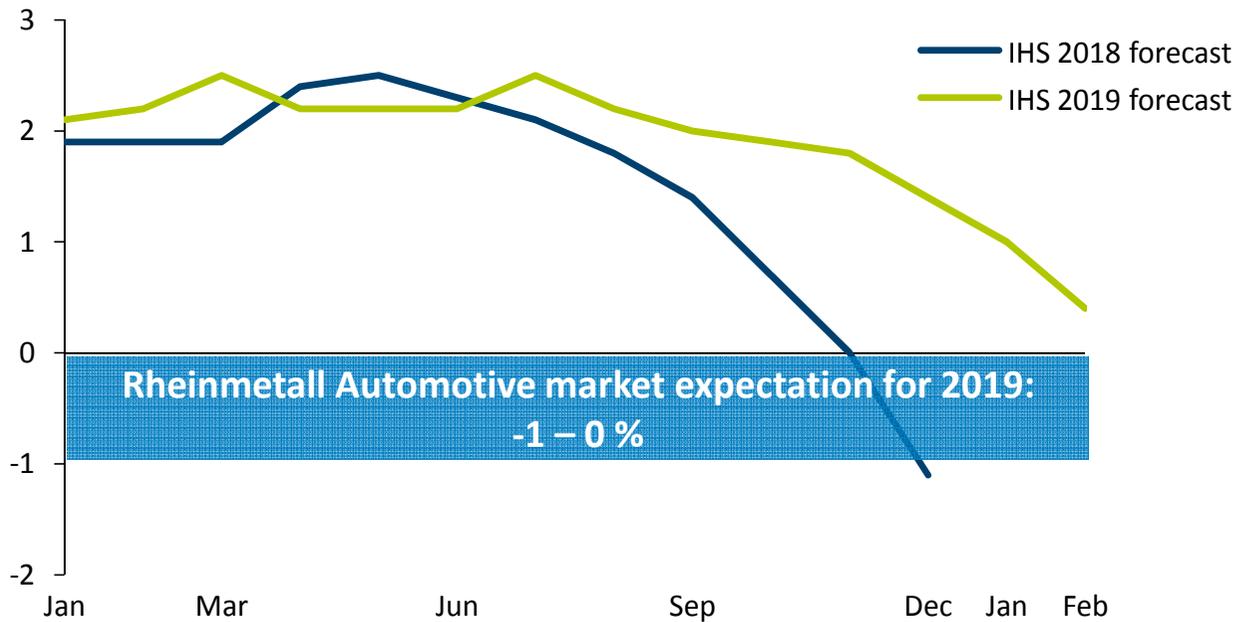
The risk map for Automotive has gained complexity



Outlook Automotive: 2019

Automotive anticipates a contracting market

■ LV-production scenarios



Source: IHS monthly update

- IHS reported declining growth figures throughout 2018 continuing into 2019
- Rheinmetall Automotive anticipates a more negative market development than IHS based on:
 - Projection of negative IHS 2018 trend
 - Regional sales exposure
 - Structure of customer portfolio

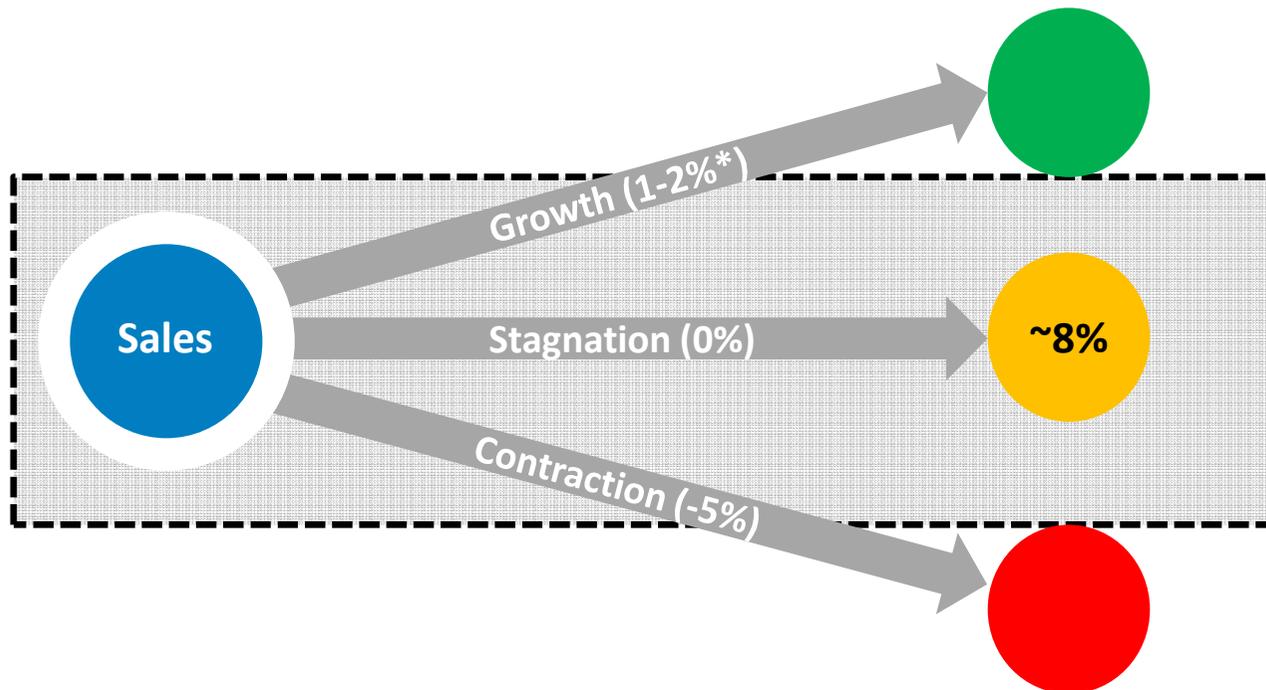
Outlook Automotive: 2019 and mid-term

Various instruments available to limit impact of negative markets

■ Sales scenarios

■ Impact on operating result

■ Possible measures



Short-term

- Reduction of leased work force
- Flexibility of working hours
- Prioritization of projects (internal)
- General cost saving programs (e.g. travel, marketing)
- No new hires (replacement or additional)

Structural

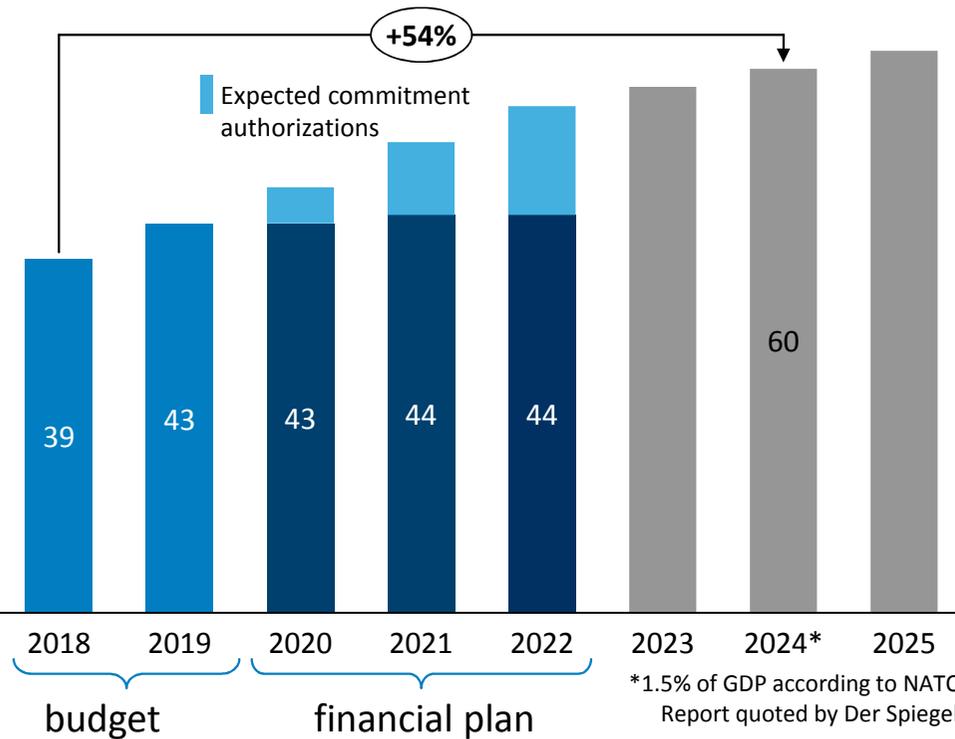
- Adjustment of capacities (e.g. line or plant closure)

*above market growth

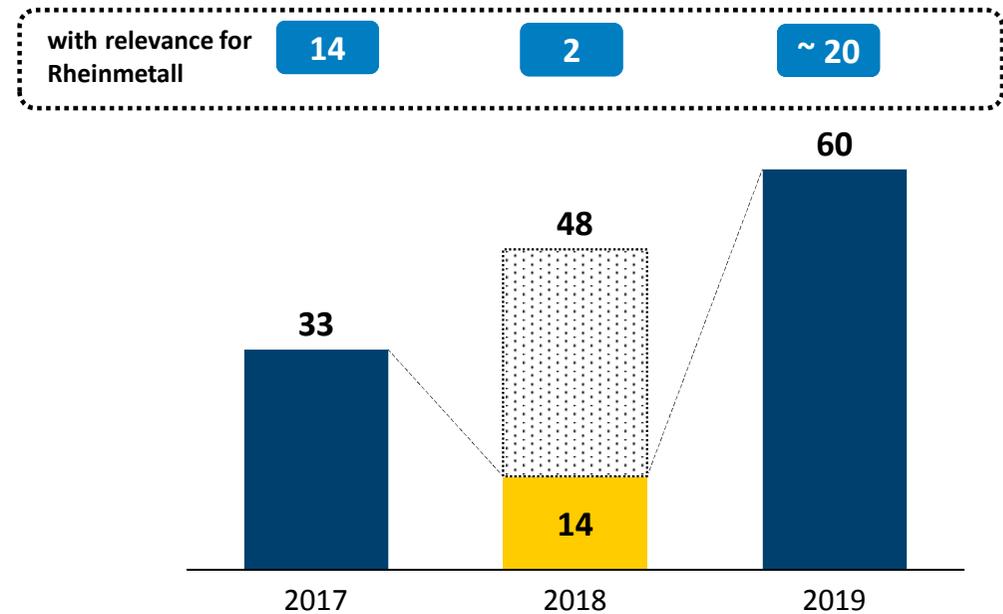
Outlook Defence: 2019

Strong German commitment to 1.5% with increased demand starting in 2019

■ German defence expenditure in €bn



■ Pent-up demand of €25m proposals number of proposals

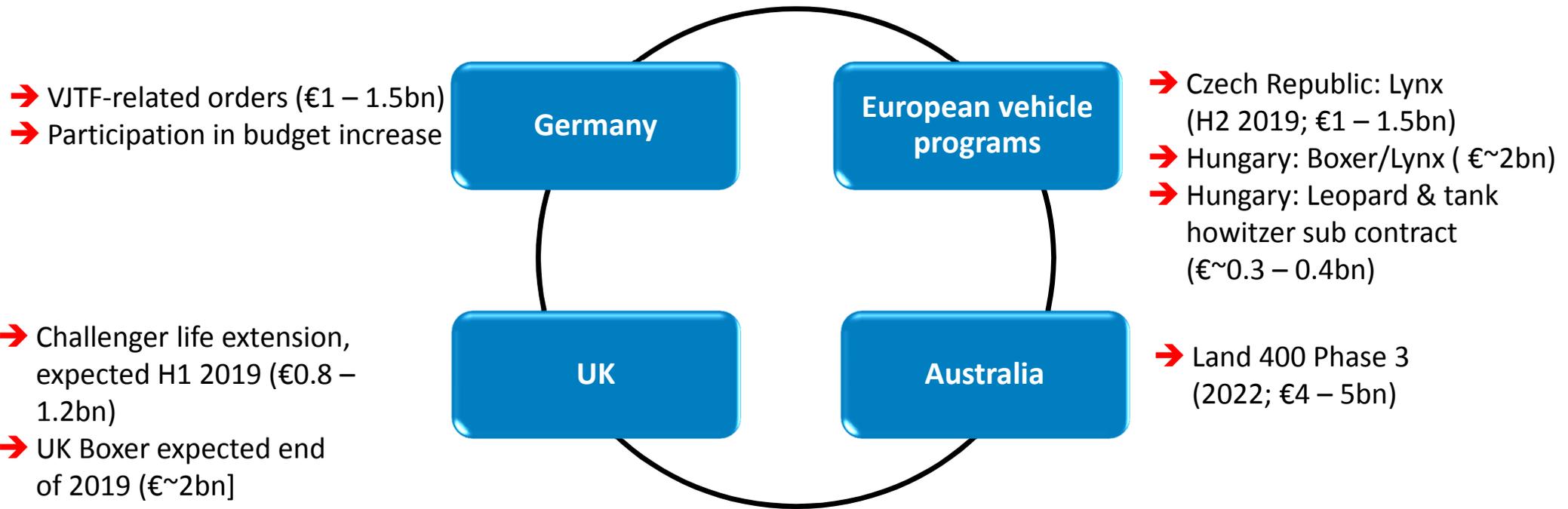


Source: German MoD

Outlook Defence: 2019

Solid pipeline of projects in our home markets

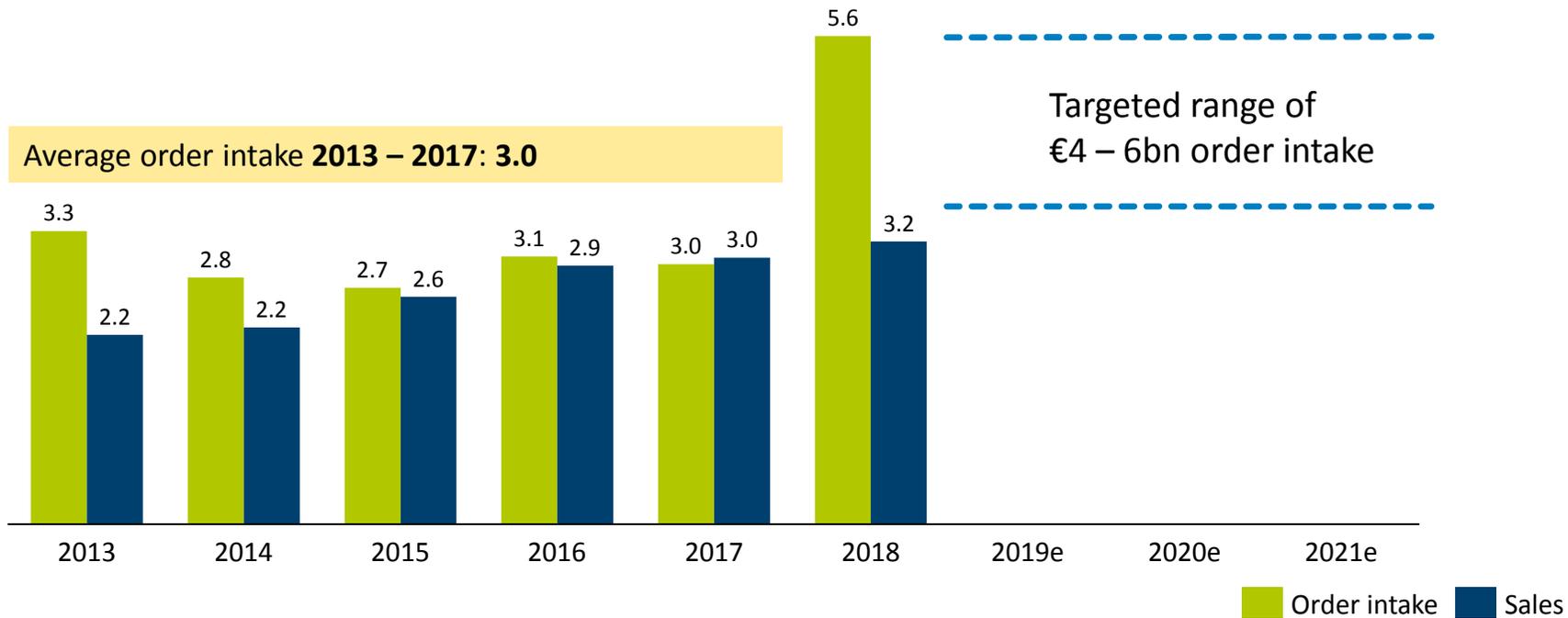
■ Key projects and potentials



Outlook Defence: Mid-term

Further big-ticket orders in sight

■ Order intake, sales
in €bn



FY 2019 Guidance

High sales growth and earnings improvement targeted



	Sales		Operating margin	
	2018 Growth y/y in % at constant FX	2019e Growth y/y in % at constant FX	2018 in %	2019e in %
Group	6.1	4 – 6	8.0	around 8
Automotive 	4.2	0 – 1	8.9	around 8
Defence 	7.9	9 – 11	7.9	8.0 – 8.5

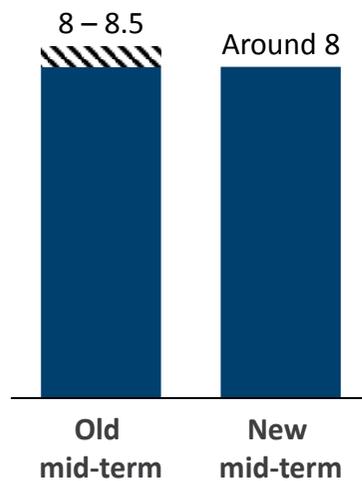
Operational growth at constant FX

Mid-term guidance

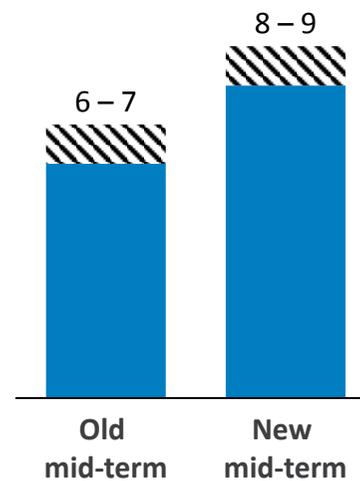
Profitability level of both segments expected to align mid-term

Mid-term operating margin

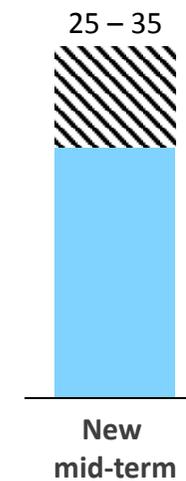
■ Automotive guidance in % of sales



■ Defence guidance in % of sales



■ Group guidance cons. line in €m



 Indication of range

Next events and IR contacts

■ Next Events

Roadshow London	26/27 March	
Roadshow Dublin	28 March	
Roadshow Frankfurt	2 April	
Lampe Conference Baden-Baden	5 April	
Q1 2019 Earnings call	9 May	
Annual General Meeting	28 May	Berlin

■ Quick link to documents

Corporate Presentation



Interim Reports



Annual Reports



■ IR Contacts

Franz-Bernd Reich

Head of IR

Tel: +49-211 473-4777

Email: franz-bernd.reich@rheinmetall.com

Dirk Winkels

Senior Investor Relations Manager

Tel: +49-211 473-4749

Email: dirk.winkels@rheinmetall.com

Rosalinde Schulte

Investor Relations Assistant

Tel: +49-211 473-4718

Email: rosalinde.schulte@rheinmetall.com

APPENDIX

Select key data: outlook 2019

Rheinmetall Group		In %(PY)	Automotive 	Defence 
Holding cost	~€25-30m (PY: €24m)	Capex <small>(w/o IFRS 16)</small>	5.5-6% (5.5%)	3.5-4.5%(3.1%)
Tax rate	Comparable level (PY: 27%)	D&A	~5.5% (5.3% reported, scheduled 5.2%)	3-3.5% (4.8% reported, scheduled D&A 3.7%)
Interest result	~€40m (PY:-€33m)	R&D	5-6% (5.4%)	2-2.5% (2.3)

Group 2014 – 2018: Key figures (as reported)

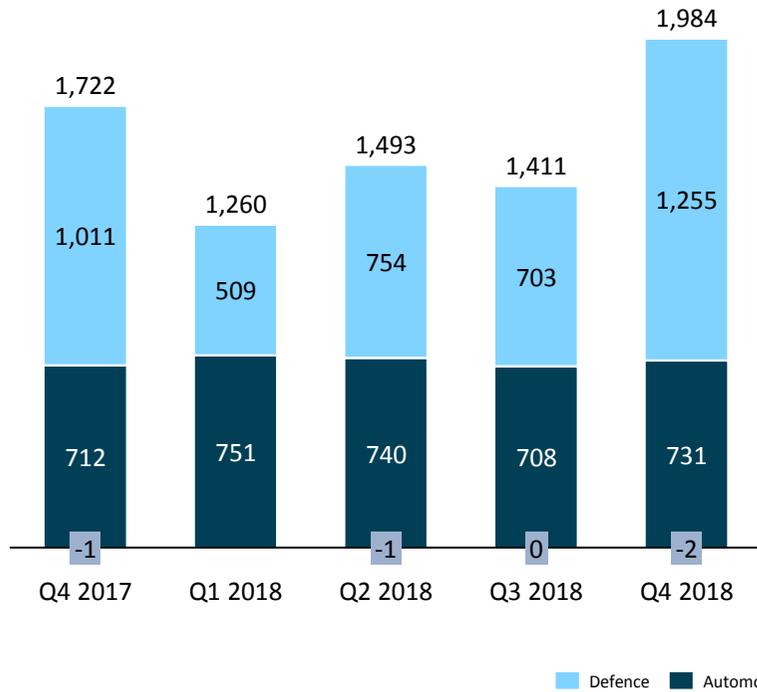
in €m		2014	2015	2016	2017	2018
Balance sheet	Total assets	5,271	5,730	6,150	6,101	6,759
	Shareholder's equity	1,197	1,562	1,781	1,870	2,172
	Equity ratio (in %)	22.7	27.3	29.0	30.7	32.1
	Pension liabilities	1121	1,128	1,186	1,080	972
	Net financial debt	330	81	-19	-230	31
	Net gearing (in %)	27.6	5.2	-1.1	-12.3	1.4
Income statement	Sales	4,688	5,183	5,602	5,896	6,148
	Operating result	160	287	353	400	492
	Operating margin (in %)	3.4	5.5	6.3	6.8	8.0
	EBITDA	299	490	581	626	836
	EBIT	102	287	353	385	518
	EBIT margin (in %)	2.2	5.5	6.3	6.5	8.4
	EBT	22	221	299	346	485
	Net income	21	160	215	252	354
	Earnings per share (in EUR)	0.47	3.88	4.69	5.24	7.10
	Dividend per share (in EUR)	0.3	1.1	1.45	1.70	2.10
	ROCE (in %)	3.9	10.1	12.3	13.8	17.1
Cash flow statement	Free cash flow from operations	-182	29	161	276	-35
Headcount	Employees (Dec 31) according to capacity	20,166	20,676	20,993	21,610	22,899

Segments 2014 – 2018 Key figures

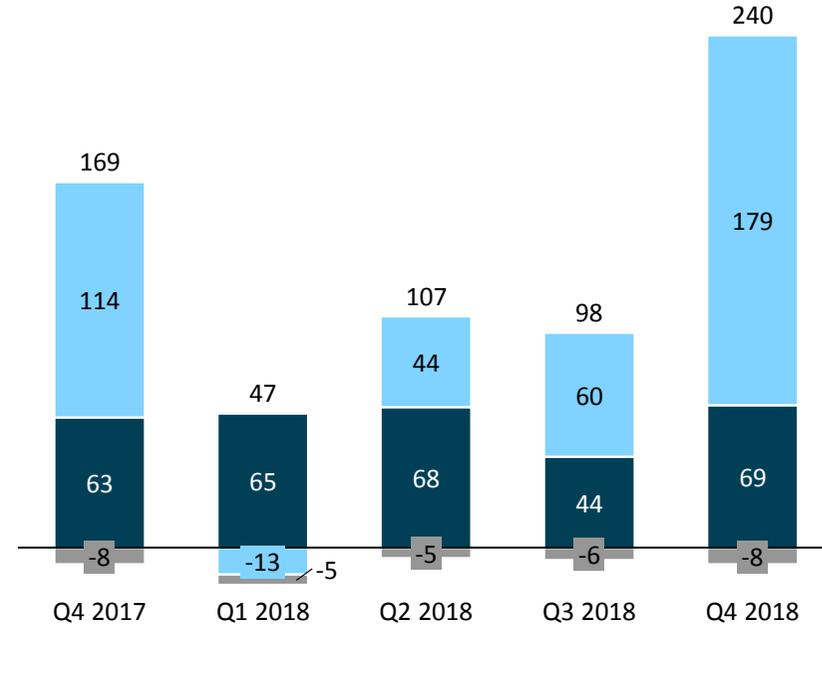
AUTOMOTIVE								DEFENCE				
2014	2015	2016	2017	2018	in €m			2014	2015	2016	2017	2018
2,466	2,621	2,670	2,922	2,889	Order intake			2,812	2,693	3,050	2,963	5,565
416	445	459	520	478	Order backlog (Dec. 31)			6,516	6,422	6,656	6,415.8	8,577
2,448	2,592	2,656	2,861	2,930	Sales			2,240	2,591	2,946	3,036	3,221
184	216	223	248.8	262	Operating result			-9	90	147	174	254
7.5	8.3	8.4	8.7	8.9	Operating margin (in %)			-0.4	3.5	5.0	5.7	7.9
295	332	356	366.8	420	EBITDA			17	175	239	268	403
184	216	223	227	265	EBIT			-67	90	147	172	247
7.5	8.3	8.4	7.9	9.0	EBIT margin (in %)			-3	3.5	5.0	5.7	7.7
158	167	149	154	161	Capex			76	96	95	89	101
10,830	10,934	10,820	11,166	11,710	Employees (Dec 31) according to capacity			9,184	9,581	10,002	10,251	10,251
1,322	1,450	1,527	1,621	1,664	Mechatronics	Sales	Weapon & Ammunition	977	881	1,112	1,175	1,056
96	119	142	176	171		EBIT		-4	74	108	117	121
7.3	8.1	9.3	10.9	10.3		EBIT margin		-0.4	8.4	9.7	10.0	11.5
934	952	921	968	989	Hardparts	Sales	Electronic Solutions	705	759	745	691	839
72	73	62	60	65		EBIT		-53	26	25	20	47
7.7	7.7	6.7	6.2	6.6		EBIT margin		-7.5	3.4	3.4	2.9	5.6
269	285	305	359	367	Aftermarket	Sales	Vehicle Systems	667	1,195	1,392	1,480	1,568
26	27	27	33	36		EBIT		-9	3	29	53.2	108
9.7	9.5	8.9	9.2	9.8		EBIT margin		-1.4	0.3	2.1	3.6	6.9

Quarterly development Group

Sales
in €m



Operational results
in €m

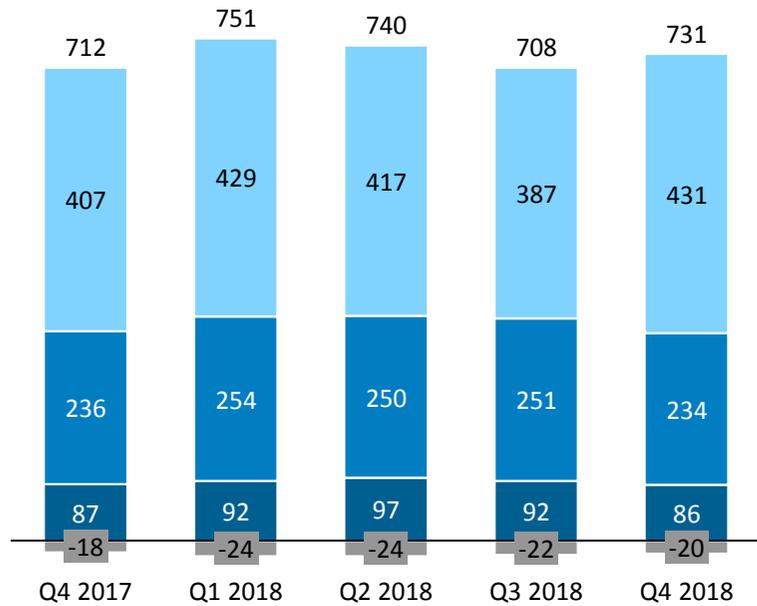


Free Cash Flow summary Group

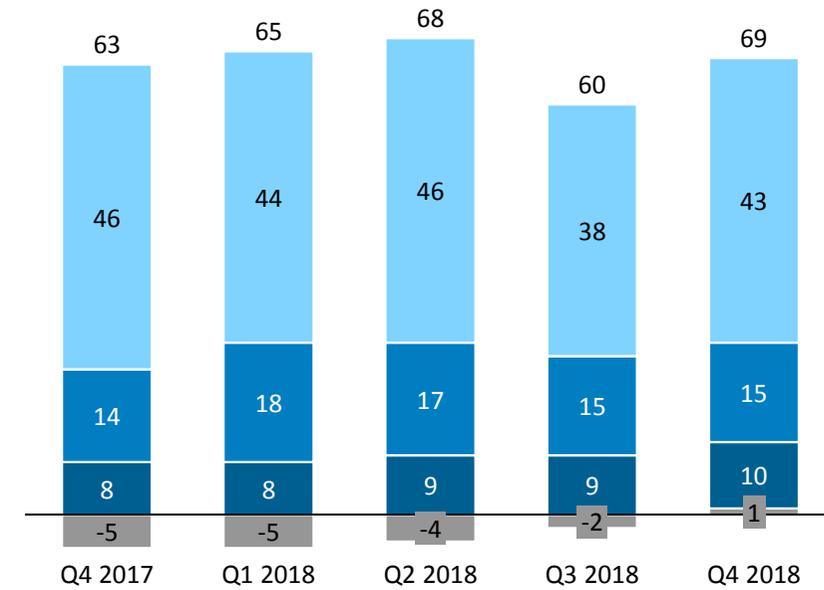
in €m	Q4 2017	FY 2017	Q1 2018	Q2 2018	Q3 2018	Q4 2018	FY 2018	Δ Q4 '17/'18	Δ FY '17/'18
Group Net Income	130	252	27	65	85	178	355	48	103
Amortization / depreciation	70	241	64	91	68	95	318	25	77
Change in pension accruals	-8	-44	-42	1	1	-8	-48	-	-4
Cash Flow	192	449	49	157	154	265	625	73	176
Changes in working capital and other items	343	22	-258	-197	-200	257	-398	-86	-420
Changes in other items	31	75	-31	-47	-3	98	17	67	-58
Net cash used in operating activities	566	546	-240	-87	-49	620	244	54	-302
Cash outflow for additions to tangible and intangible assets	-115	-270	-47	-53	-67	-112	-279	3	-9
Free Cash Flow from Operations	451	276	-287	-140	-116	508	-35	57	-311

Quarterly development Automotive

Sales by division
in €m



Operational result by division
in €m



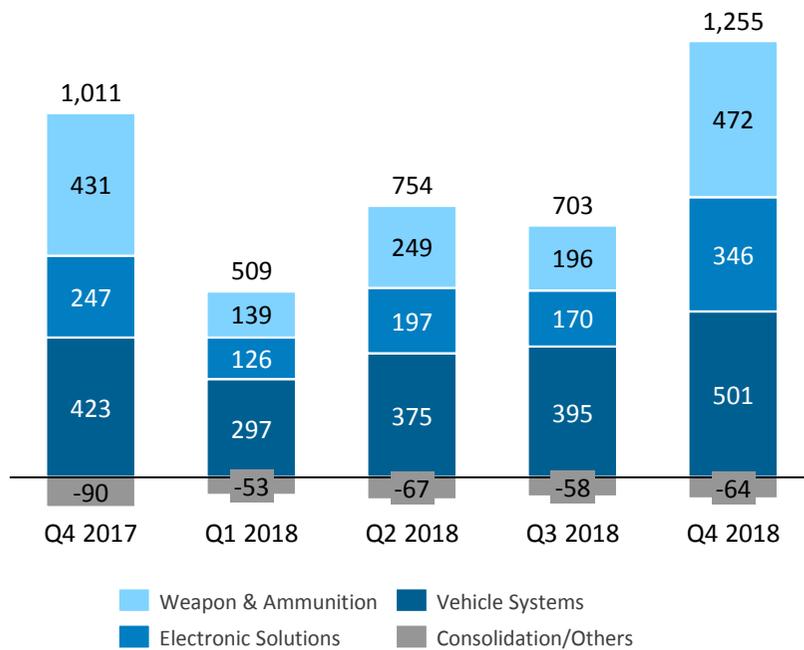
■ Mechatronics
 ■ Hardparts
 ■ Aftermarket
 ■ Consolidation/Others

Free Cash flow summary Automotive

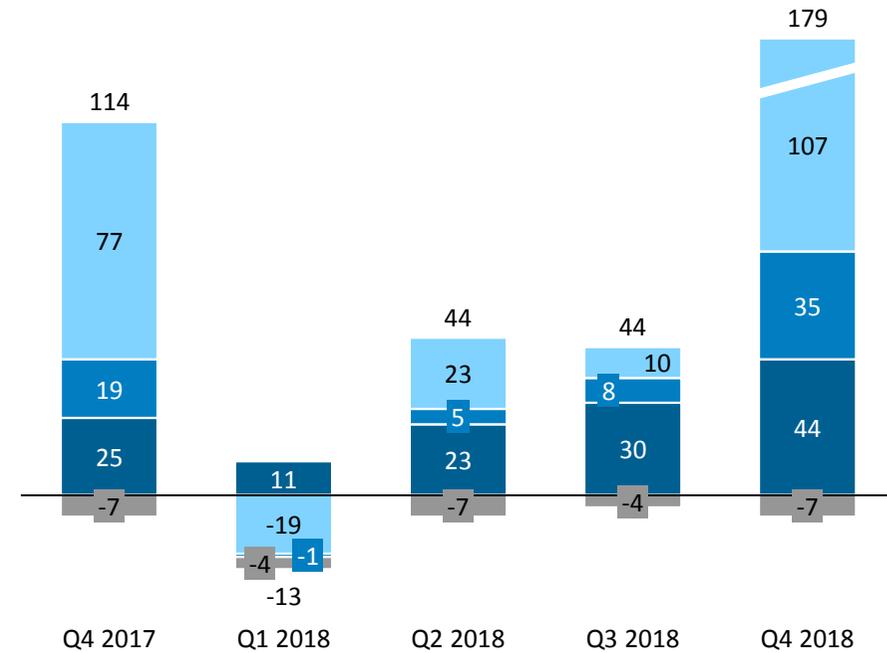
in €m	Q4 2017	FY 2017	Q1 2018	Q2 2018	Q3 2018	Q4 2018	FY 2018	Δ Q4 '17/'18	Δ FY '17/'18
Net income	44	165	45	52	42	56	195	12	30
Amortization / depreciation	39	140	36	38	39	42	155	3	15
Change in pension accruals	-	-	-20	-1	-	-6	-27	-6	-27
Cash Flow	83	305	61	89	81	92	323	9	18
Changes in working capital	72	-79	-62	4	-58	46	-70	-26	9
Changes in other items	-4	56	-20	-26	20	-16	-42	-12	-98
Net cash used in operating activities	151	282	-21	67	43	122	211	-29	-71
Cash outflow for additions to tangible and intangible assets	-77	-176	-29	-31	-45	-80	-185	-3	-9
Free cash flow from operations	74	106	-50	36	-2	42	26	-32	-80

Quarterly development Defence

■ Sales by division
in €m



■ Operational result by division
in €m



Free Cash flow summary Defence

in €m	Q4 2017	FY 2017	Q1 2018	Q2 2018	Q3 2018	Q4 2018	FY 2018	Δ Q4 '17/'18	Δ FY '17/'18
Net income	76	100	-21	23	27	131	160	55	60
Amortization / depreciation	29	96	26	52	27	51	156	22	60
Change in pension accruals	-2	-9	-2	2	2	-1	1	1	10
Cash Flow	103	187	3	77	56	181	317	78	130
Changes in working capital	266	105	-200	-202	-136	214	-324	-52	-429
Changes in other items	61	35	-25	-26	4	112	65	51	30
Net cash used in operating activities	430	327	-222	-151	-76	507	58	77	-269
Cash outflow for additions to tangible and intangible assets	-35	-89	-17	-20	-22	-28	-87	7	2
Free cash flow from operations	395	238	-239	-171	-98	479	-29	84	-267

Income Statement Group													
In €m	Q4 2017	Q4 2018	Δ	FY 2017	FY 2018	Δ		Q4 2017	Q4 2018	Δ	FY 2017	FY 2018	Δ
Sales	1,722	1,984	262	5,896	6,148	252							
	- 27	- 186	-159	115	44	-71							
Total operating performance	1,695	1,798	103	6,011	6,192	181	Earnings before interets and taxes (EBIT)	179	245	66	385	518	133
							Net interest income	3	2	-1	9	6	0
							Interest expenses	- 7	- 6	1	-48	-39	0
Other operating income	70	54	-16	152	179	27	Earnings before taxes (EBT)	175	241	66	346	485	139
Cost of materials	929	890	-39	3,262	3,209	-53	Income taxes	- 45	- 64	-19	-94	-131	-37
Personnel expenses	377	397	20	1,548	1,574	26	Earnings after taxes	130	177	47	252	354	102
Amortization, depreciation and impairment	70	95	25	241	318	77	Of which:	-	-	-	-	-	-
Other operating expenses	221	231	10	734	776	42	Minority interests	9	26	17	28	49	21
Income from investments carried at equity	16	16	0	28	37	9	Rheinmetall AG shareholders	121	151	30	224	305	81
Other net financial income	- 5	- 10	-5	-21	-13	8							
Earnings before interets and taxes (EBIT)	179	245	66	385	518	133	EBITDA	249	340	91	626	836	210

In €m

Cash Flow Statement Group

	FY 2017	FY 2018	Δ		FY 2017	FY 2018	Δ
Net income	252	354	102	Dividends paid out by Rheinmetall AG	-62	-73	-11
Amortization, depreciation and impairments	241	318	77	Other profit distributions	-10	-8	2
Allocation of CTA assets to secure pension and partial retirement obligations	-30	-40	-10	Sale of treasury shares	4	1	-3
Changes in pension provisions	-14	-8	6	Capital payment to/capital contributions by non-controlling interests	4	0	-4
Income from disposition of non-current assets	0	0	0	Increase in shares in consolidated subsidiaries	0	0	0
Changes in other provisions	120	28	-92	Borrowing of financial debts	415	154	-261
Changes in inventories	23	-398	-421	Repayment of financial debts	-551	-140	411
Changes in receivables, liabilities (without financial debts) and prepaid & deferred items	-12	53	65	Cash flows from financing activities	-200	-66	134
Pro rata income from investments carried at equity	-28	-37	-9	Changes in financial resources	157	-32	-189
Dividends received from investments carried at equity	8	7	-1	Changes in cash and cash equivalents due to exchange rates	-16	-1	15
Other non-cash expenses and income	-8	-3	5	Total change in financial resources	141	-33	-174
Cash flows from operating activities 1)	546	242	-304	Opening cash and cash equivalents January 1	616	757	141
Investments in property, plant and equipment, intangible assets and investment property	-270	-277	-7	Closing cash and cash equivalents	757	724	-33
Cash receipts from the disposal of property, plant and equipment, intangible assets and investmen	3	73	70				
Payments for the purchase of current liquid financial assets	-292	-277	15				
Cash receipts from the disposal of of current liquid financial assets	362	294	-68				
Investments in consolidated companies and other financial assets	-15	-21	-6				
Cash receipts from disposal of financial assets	23	0	-23				
Cash flows from investing activities	-189	-208	-19				

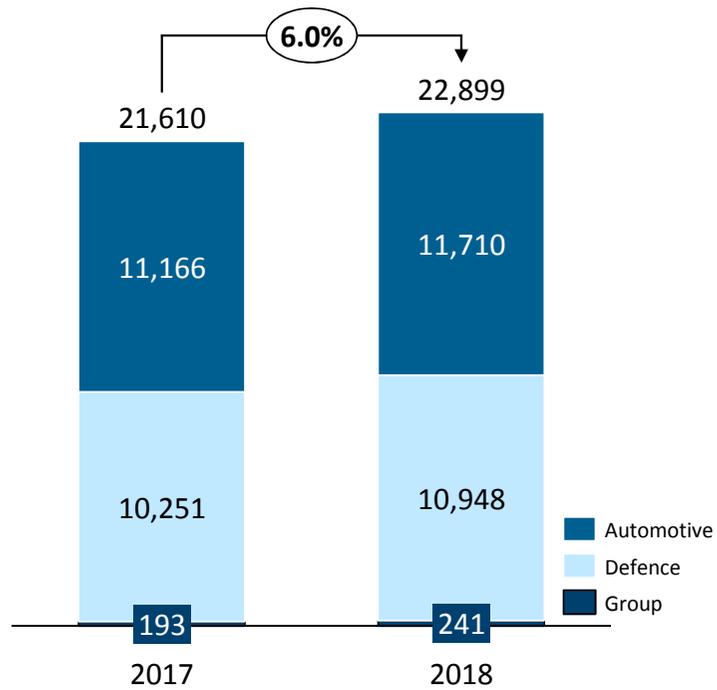
In €m

Balance Sheet Group

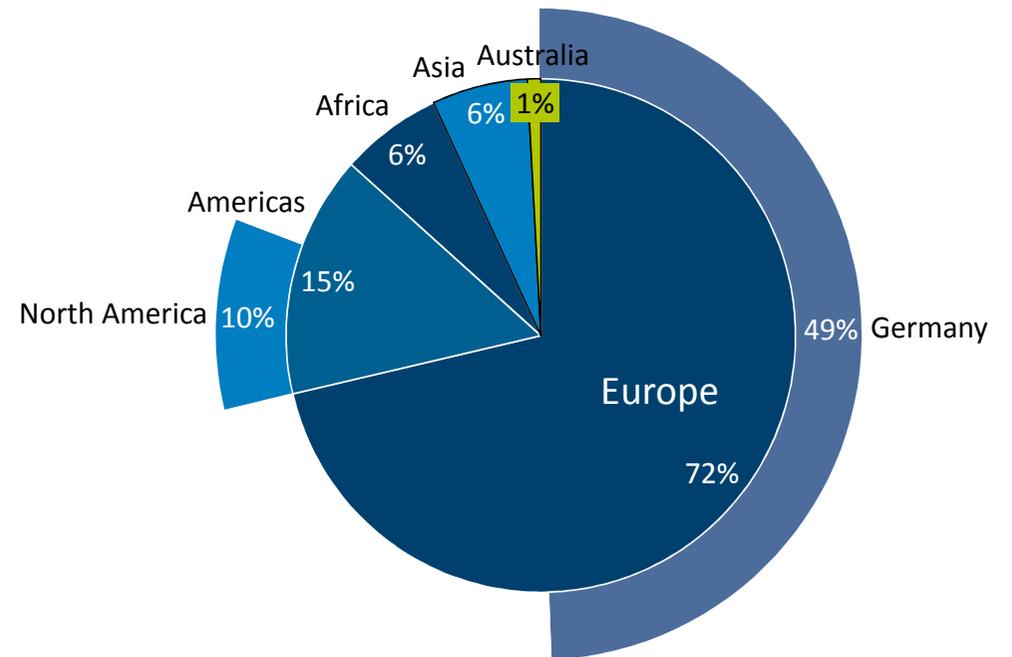
	31.12.2017	01.01.2018	31.12.2018	Δ		31.12.2017	01.01.2018	31.12.2018	Δ
Non-current assets	2,627	2,877	2,951	74	Equity	1,870	1,860	2,172	312
Goodwill	550	550	550	0	Share capital	112	112	112	0
Other intangible assets	229	229	172	-57	Additional paid-in capital	540	540	547	7
Usage rights		174		-4	Retained earnings	1,124	1,115	1,383	268
Property, plant and equipment	1,270	1,270	1,310	40	Treasury shares	-25	-25	-21	4
Investment property	46	46	42	-4	Rheinmetall AG shareholders' equity	1,751	1,742	2,021	
Investments carried at equity	242	242	285	43	Minority interests	119	118	151	33
Other non-current financial assets	73	149	205	56	Non-current liabilities	1,905	2,070	1,981	-89
Deferred taxes	217	217	217	0	Provisions for pensions and similar obligations	1,080	1,080	972	-108
Current assets	3,474	3,453	3,808	355	Other non-current provisions	185	202	210	8
Inventories	1,172	1,174	1,259	85	Non-current financial debts	572	720	704	-16
Contractual assets	-	307	338	31	Other non-current liabilities	54	-	80	80
Trade receivables	1,217	890	1,185	295	Deferred taxes	14	14	15	206
Liquid financial assets	119	119	100	-19	Current liabilities	2,326	2,400	2,606	51
Other current financial assets	190	187	178	-9	Other current provisions	595	642	656	35
Income tax receivables	11	11	22	11	Current Financial debts	74	100	151	37
Cash and cash equivalents	757	757	724	-33	Contractual liabilities	-	615	650	
Assets for disposal	8	8	2		Trade liabilities	760	760	797	22
					Other current liabilities	823	209	231	47
					Income tax liabilities	74	74	121	47
Total assets	6,101	6,330	6,759	429	Total Liabilities	6,101	6,330	6,759	429

Headcount details

Headcount per segment
in capacities at year end



Headcount per region
in capacities



Glossary

bn	billions	LBP	Large bore piston
bp	basis points	LV	Light vehicle
CAGR	compounded average growth rate	m	million
CER	Constant Exchange Rates	NWC	Net working capital
CP	Commercial Paper	OEM	Original Equipment Manufacturer
CTA	Contractual trust agreement	Operating FCF	Operating free cash flow
D&A	Depreciation & Amortization	Op. margin	Operating margin
e	expected	P&L	Profit & Loss Account
EA	Export approval	PY	Previous Year
EBIT	Earnings before Interest and Tax	rep	reported
EBITDA	Earnings before Interest, Tax , Depreciation and Amortization	ROCE	Return on capital employed
EBT	Earnings before Tax	RoW	Rest of the World
EIB	European Investment Bank	SOP	Start of production
EPS	Earnings per share	USMCA	USA, Mexico, Canada
EPL	Einzelplan	WACC	Weighted average cost of capital
EV	Electric Vehicle	WLTP	Worldwide Harmonized Light-Duty Vehicles Test Procedure
FTE	Full Time Equivalents	WFoE	Wholly foreign owned enterprise
FX	Foreign exchange rate		
GDP	Gross Domestic Product		
HEV	Hybrid and Electric Vehicles		
IFRS	International Financial Reporting Standards		
JV	Joint Venture		

MOBILITY. SECURITY. PASSION.